

DATE: December 14, 2011 (Revised October 10, 2012)

TO: Interested Parties

FROM: Paul Holland, Fiscal Analyst

**RE:** Bureau of Commercial Services, Licensing Division—Analysis of Revenue & Expenditures

# Occupational Regulatory Programs under the Bureau of Commercial Services

Each of the occupations or commercial activities (occupations) listed in this memo are licensed, permitted, or registered by the State of Michigan through the Bureau of Commercial Services (BCS), Licensing Division, within the Department of Licensing and Regulatory Affairs (LARA). The licensing, permitting, or registration of the following occupations is authorized by the Legislature (primarily under the Occupational Code, 1980 PA 299) and several are overseen by professional boards, members of which are appointed by the Governor. Dissimilar occupations are regulated to differing degrees; some require examination and certification prior to licensing while others require only a listing or optional registration to practice.

There are currently 29 occupations regulated by the BCS licensing approximately 299,051 licensees. The aggregate amounts of revenue generated by and expenditures disbursed to regulate all of these occupations between FY 2009 and FY 2011 are averaged and presented in the table and chart to the right. Between FY 2009 and 2011, occupational licensing by the BCS generated an aggregate net revenue of \$102,358, of which an average \$0.34 was contributed by each licensee. The aggregate detailed expenditures for occupational regulatory programs in FY 2011 are also presented to the right and indicate that 70.0% of expenditures for these programs are for departmental and information technology (IT) overhead.

AGGREGATE			
Fiscal Year	Revenue	Expenditures	Net Rev-Exp
2009	\$12,311,768	\$12,408,677	(\$96,909)
2010	\$11,225,585	\$12,489,066	(\$1,263,481)
2011	\$14,680,693	\$13,013,230	\$1,667,463
Average	\$12,739,349	\$12,636,991	\$102,358
per Licence	\$43	\$42	\$0
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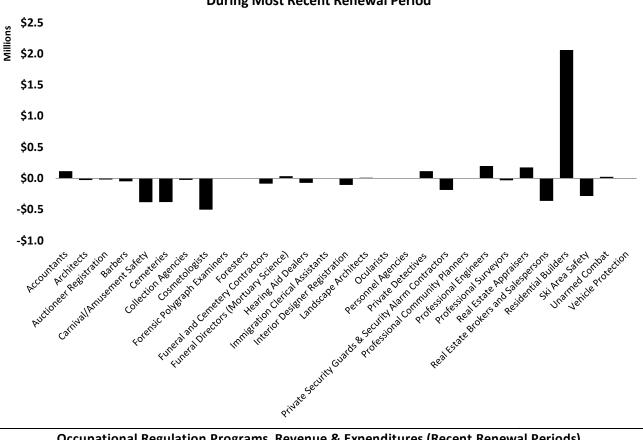
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Expenditures	FY 2011	%
Salaries & Wages	\$2,254,741	17.3%
Longevity & Insurance	\$581,040	4.5%
Retirement & FICA	\$797,823	6.1%
Travel, Out-of-State	\$566	0.0%
Travel, In State & Moving Exp.	\$48,474	0.4%
Communications	\$10,506	0.1%
Contractual Services	\$98,743	0.8%
Supplies & Materials	\$103,197	0.8%
Equipment	\$3,262	0.0%
Miscellaneous	\$3,378	0.0%
Admin/IT Indirect Costs	\$9,111,502	70.0%
TOTAL	\$13,013,230	100.0%

The variation in the aggregate annual revenue, expenditures, and resulting net revenue over expenditures are due to the various renewal cycles during which individual occupations are licensed or otherwise regulated; whether annual, biennial, or triennial (more on this below). Additionally, individual occupational regulatory programs generate differing levels of revenue and require differing levels of expenditures; some yield net revenue for the BCS and others result in net expenditures.

House Fiscal Agency • Anderson House Office Building • P.O. Box 30014 • Lansing, MI 48909 Phone: (517) 373-8080 • Fax: (517) 373-5874 • Website: www.house.mi.gov/hfa While expenditures are relatively stable, revenue generated from fees paid by licensees according to various renewal cycles exhibit greater volatility. Depending on whether licensees under net revenue-generating occupational regulatory programs are renewing their licenses, the aggregate may be net revenue or net expenditures; residential builders renewing their licenses during odd years generate the largest net revenue and thus aggregate revenue are lower in even years.

The average net revenue over expenditures for each of the 29 occupations during their most recent renewal periods are presented in the chart and table below.



# Average Net Revenue over Expenditures During Most Recent Renewal Period

Occupational Regulation Programs, Revenue & Expenditures (Recent Renewal Periods)					
Occupation	Avg Bal of RRP	RRP Avg Bal per Licence	Occupation	Avg Bal of RRP	RRP Avg Bal per Licence
Accountants	\$114,618	\$6	Landscape Architects	\$9,945	\$17
Architects	(\$28 <i>,</i> 769)	(\$5)	Ocularists	\$158	\$11
Auctioneer Registration	(\$19,528)	(\$227)	Personnel Agencies	\$2,879	\$37
Barbers	(\$47,786)	(\$6)	Private Detectives	\$114,431	\$100
Carnival/Amusement Rides	(\$383 <i>,</i> 939)	(\$165)	Private Security Guards & Alarm Contractors	(\$187,706)	(\$247)
Cemeteries	(\$380,718)	(\$1,244)	Professional Community Planners	\$1,272	\$15
Collection Agencies	(\$26,601)	(\$22)	Professional Engineers	\$198,289	\$9
Cosmetology	(\$504,063)	(\$5)	Professional Surveyors	(\$31,045)	(\$29)
Forensic Polygraph Examiners	\$1,356	\$12	Real Estate Appraisers	\$174,593	\$51
Foresters	\$2,489	\$12	Real Estate Brokers and Salespersons	(\$362,909)	(\$6)
Funeral and Cemetery Contractors	(\$84,685)	(\$144)	Residential Builders	\$2,059,240	\$34
Funeral Directors (Mortuary Science)	\$34,652	\$12	Ski Area Safety	(\$283,945)	(\$776)
Hearing Aid Dealers	(\$73 <i>,</i> 820)	(\$153)	Unarmed Combat	\$24,129	\$31
Immigration Clerical Assistants	\$173	\$29	Vehicle Protection	\$3,397	\$136
Interior Design	(\$106,183)	(\$82)	AGGREGATE	\$102,358	\$0.34

Fifteen of the 29 (52%) occupational regulatory programs generate net revenue over their most recent renewal periods, especially the *residential builders* program with biennial net revenue of \$2,059,240. The remaining 14 of the 29 (48%) occupational regulatory programs result in net expenditures over their most resent renewal periods, including the *cosmetology* program with biennial net expenditures of (\$504,063). Evidently, the net revenue generated from the *residential builders* occupation regulatory program is subsidizing many other occupational regulatory programs that result in net expenditures. The table below exhibits the average recent renewal period net revenue over expenditures for each of the 29 occupational regulatory programs under the BCS.

More detailed fiscal analyses for each occupational regulatory program are included within the remainder of this memo.

# **Revenue & Expenditures Explained**

The regulation of these occupations is supported by state restricted funds supported by specific fee schedules associated with each of the 29 occupations. These specific fees are established by the Legislature (primarily under the State License Fee Act, 1979 PA 152) and constitute the revenue streams reported for each regulated occupation. These fees are deposited within the Licensing and Regulation Fees special purpose fund.

The expenditures disbursed to regulate the 29 occupations fall into the following general categories: salaries and wages, longevity and insurance, retirement and FICA, out-of-state and in-state travel and moving expenses, communications, contractual services, supplies and materials, equipment, legal services and settlements, miscellaneous, and associated administrative costs (i.e. financial and facility services) and the costs of information technology (IT) services provided by the Department of Technology, Management, and Budget (DTMB).

LARA administrative service costs to the BCS (including rent, property management, and workers' compensation), are allocated based on various methodologies; the Offices of Finance & Administrative Services, Policy & Legislative Affairs, and Communications utilize random moment sampling in order to collect data during randomly selected periods on the amount of time their staffs are spending on various agencies within LARA and allocate their costs to these agencies proportional to the amount of staff time expended. Charges to maintain and support information technology (IT) for the BCS by DTMB (including IT personnel, system infrastructure, data storage, automation services, website service, DTMB administration, and special projects) are billed to LARA comprehensively by DTMB and allocates the administrative costs from LARA and IT service costs from DTMB within its three divisions (Licensing, Corporation, and Enforcement) according to the number of FTEs within each division. Costs are then allocated to each of the occupation regulatory programs within the Licensing Division according to how many licenses are issued under each program.

When examining the annual revenue and expenditures for occupational regulatory programs, it is imported to recall that the licenses for each occupation are renewed in concurrence with various renewal cycles as stipulated by the enabling statute. Some licenses are renewed annually, some biennially (every two years), and some triennially (every three years). Fees are paid on the year that licenses are renewed, yet the expenditures associated with regulating occupations accrue annually regardless of the duration of the renewal cycle. This necessitates that those occupations for which licenses are renewed on cycles longer than one year, revenue will exceed expenditures during the renewal year while expenditures will exceed revenue during periods between the renewal year. In short, that LARA will (ideally) have to collect sufficient revenue in one year to administer the regulation during more than one year.

To accurately reflect this reality, the annual revenue, expenditures, and resulting net revenue over expenditures for each occupational regulatory program between FY 2009 and FY 2011 are averaged in concurrence with their most recent license renewal period. Thus, the recent renewal period (RRP) average for occupations with annual license renewal periods is simply the FY 2011 amounts, biennial renewals are the FY 2010 and FY 2011 amounts averaged, and triennial renewals are the FY 2009 through FY 2011 amounts averaged.

# **Statistics for Individual Occupational Regulatory Programs**

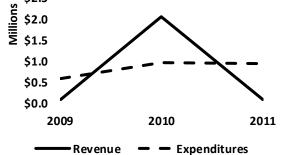
In the remainder of this memo, a brief description of the each occupational regulatory program is presented in addition to an analysis of the revenue and expenditures for the most recent renewal period and the detailed expenditures for FY 2011. Fiscal years that are not within the most recent renewal period are included in tables for each program; however they are not included in the RRP average and are shaded out. The total amounts for each program is presented along with the average amounts attributable to each licensee.

# **Accountants**

When current regulation was enacted: Under what statutory authority: Number of licenses/permits issued: Period of license/permit renewal: Amount of fee for license/permit renewal: Statutory authority of fee: Most recent fee schedule revision: Revenue generated and expenditures disbursed:

1980 Article 7 of 1980 PA 299 (MCL 339.701-339.736) 19,358 Biennial \$200.00 Section 11 of 1979 PA 152 (MCL 338.2211) 2003 PA 87

Accountants			
Fiscal Year	Revenue	Expenditures	Net Rev-Exp
2009	\$86 <i>,</i> 805	\$592,243	(\$505 <i>,</i> 438)
2010	\$2,050,640	\$968,541	\$1,082,099
2011	\$102,980	\$955,844	(\$852 <i>,</i> 864)
RRP Avg	\$1,076,810	\$962,193	\$114,618
per Licence	\$56	\$50	\$6
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Detailed expenditures (FY 2011):

Accountants			
Expenditures	FY 2011	%	
Salaries & Wages	\$217,913	22.8%	
Longevity & Insurance	\$58 <i>,</i> 447	6.1%	
Retirement & FICA	\$87 <i>,</i> 179	9.1%	
Travel, Out-of-State	(\$754)	-0.1%	
Travel, In State & Moving Exp.	\$2,918	0.3%	
Communications	\$638	0.1%	
Contractual Services	\$0	0.0%	
Supplies & Materials	\$155	0.0%	
Equipment	\$0	0.0%	
Miscellaneous	\$0	0.0%	
Admin/IT Indirect Costs	\$589,349	61.7%	
TOTAL	\$955 <i>,</i> 844	100.0%	

State professional association:

Michigan Association of Certified Public Accountants

# Architects

When current regulation was enacted: Under what statutory authority:

Number of licenses/permits issued: Period of license/permit renewal: Amount of fee for license/permit renewal: Statutory authority of fee: Most recent fee schedule revision: Revenue generated and expenditures disbursed: 1980 Article 20 of 1980 PA 299 (MCL 339.2001-339.2014) 5,734 Biennial \$70.00 Section 13 of 1979 PA 152 (MCL 338.2213) 1988 PA 451

Architects			
Fiscal Year	Revenue	Expenditures	Net Rev-Exp
2009	\$176,520	\$168,770	\$7,750
2010	\$250,622	\$256,346	(\$5,724)
2011	\$204,062	\$255,876	(\$51,814)
RRP Avg	\$227,342	\$256,111	(\$28,769)
per Licence	\$40	\$45	(\$5)
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Detailed expenditures (FY 2011):

Architects				
Expenditures	FY 2011	%		
Salaries & Wages	\$45,013	17.6%		
Longevity & Insurance	\$9,263	3.6%		
Retirement & FICA	\$15,439	6.0%		
Travel, Out-of-State	\$0	0.0%		
Travel, In State & Moving Exp.	\$1,089	0.4%		
Communications	\$0	0.0%		
Contractual Services	\$2	0.0%		
Supplies & Materials	\$10,500	4.1%		
Equipment	\$0	0.0%		
Miscellaneous	\$0	0.0%		
Admin/IT Indirect Costs	\$174,570	68.2%		
TOTAL	\$255,876	100.0%		

State professional association:

American Institute of Architects Michigan

#### **Auctioneer Registration**

When current regulation was enacted: Under what statutory authority:

Number of licenses/permits issued: Period of license/permit renewal: Amount of fee for license/permit renewal: Statutory authority of fee: Most recent fee schedule revision: Revenue generated and expenditures disbursed: 1980 Article 29 of 1980 PA 299 (MCL 339.2901-339.2919) 86 Biennial \$400.00 individuals & firms Section 28 of 1979 PA 152 (MCL 338.2228) 2007 PA 77

**Auctioneer Registration** Expenditures Net Rev-Exp **Fiscal Year** Revenue 2009 \$25,960 \$37,246 (\$11,286) 2010 \$12,990 \$40,003 (\$27,013) 2011 \$15,610 \$27,652 (\$12,042) RRP Avg \$14,300 \$33,828 (\$19,528) per Licence (\$227) \$166 \$393 \$50 Thousands \$40 \$30 \$20 \$10 \$0 2009 2010 2011

Detailed expenditures (FY 2011):

Auctioneer Registration				
Expenditures	FY 2011	%		
Salaries & Wages	\$15,534	56.2%		
Longevity & Insurance	\$2 <i>,</i> 576	9.3%		
Retirement & FICA	\$6 <i>,</i> 925	25.0%		
Travel, Out-of-State	\$0	0.0%		
Travel, In State & Moving Exp.	\$0	0.0%		
Communications	\$0	0.0%		
Contractual Services	\$0	0.0%		
Supplies & Materials	\$0	0.0%		
Equipment	\$0	0.0%		
Miscellaneous	\$0	0.0%		
Admin/IT Indirect Costs	\$2,618	9.5%		
TOTAL	\$27,652	100.0%		

- Expenditures

State professional association:

Michigan State Auctioneers Association

Revenue

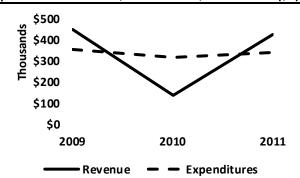
#### Barbers

When current regulation was enacted: Under what statutory authority:

Number of licenses/permits issued: Period of license/permit renewal: Amount of fee for license/permit renewal:

Statutory authority of fee: Most recent fee schedule revision: Revenue generated and expenditures disbursed: 1980 Article 11 of 1980 PA 299 (MCL 339.1101-339.1118) 8,056 Biennial \$60.00 barbers/students, \$80.00 instructors/shops, \$300.00 schools Section 17 of 1979 PA 152 (MCL 338.2217) 2003 PA 87

Barbers			
Fiscal Year	Revenue	Expenditures	Net Rev-Exp
2009	\$449,054	\$355 <i>,</i> 355	\$93 <i>,</i> 699
2010	\$135,634	\$318,195	(\$182 <i>,</i> 561)
2011	\$426,995	\$340,006	\$86 <i>,</i> 989
RRP Avg	\$281,315	\$329,101	(\$47,786)
per Licence	\$35	\$41	(\$6)



Detailed expenditures (FY 2011):

Barbers				
Expenditures	FY 2011	%		
Salaries & Wages	\$56,322	16.6%		
Longevity & Insurance	\$15,371	4.5%		
Retirement & FICA	\$17,317	5.1%		
Travel, Out-of-State	\$53	0.0%		
Travel, In State & Moving Exp.	\$1,988	0.6%		
Communications	\$63	0.0%		
Contractual Services	\$0	0.0%		
Supplies & Materials	\$3,629	1.1%		
Equipment	\$0	0.0%		
Miscellaneous	\$0	0.0%		
Admin/IT Indirect Costs	\$245,262	72.1%		
TOTAL	\$340,006	100.0%		

State professional association:

### **Carnival-Amusement Safety**

When current regulation was enacted: Under what statutory authority: Number of licenses/permits issued: Period of license/permit renewal: Amount of fee for license/permit renewal:

Statutory authority of fee: Most recent fee schedule revision: Revenue generated and expenditures disbursed:

1966 1966 PA 225 (MCL 408.651-408.670) 2,325 Annual \$10.00 permit, \$40.00 to \$115.00 per inspection, \$20.00 to \$75.00 per reinspection Section 8 of 1966 PA 225 (MCL 408.658) 1982 PA 35

Carnival/Amusement Safety			
<b>Fiscal Year</b>	Revenue	Expenditures	Net Rev-Exp
2009	\$70,416	\$417,780	(\$347,364)
2010	\$58,375	\$448 <i>,</i> 633	(\$390,258)
2011	\$53 <i>,</i> 998	\$437,937	(\$383,939)
RRP Avg	\$53,998	\$437,937	(\$383,939)
per Licence	\$23	\$188	(\$165)
\$500 \$400 \$300 \$200 \$100			
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Detailed expenditures (FY 2011):

Carnival/Amusement Safety			
Expenditures	FY 2011	%	
Salaries & Wages	\$212,167	48.4%	
Longevity & Insurance	\$60,865	13.9%	
Retirement & FICA	\$79,577	18.2%	
Travel, Out-of-State	(\$206)	0.0%	
Travel, In State & Moving Exp.	\$11,676	2.7%	
Communications	\$0	0.0%	
Contractual Services	\$1,030	0.2%	
Supplies & Materials	\$18	0.0%	
Equipment	\$0	0.0%	
Miscellaneous	\$2,027	0.5%	
Admin/IT Indirect Costs	\$70,784	16.2%	
TOTAL	\$437,937	100.0%	

State professional association:

# Cemeteries

When current regulation was enacted: Under what statutory authority: Number of licenses/permits issued: Period of license/permit renewal: Amount of fee for license/permit renewal: Statutory authority of fee: Most recent fee schedule revision: Revenue generated and expenditures disbursed: 1968 1968 PA 251 (MCL 456.521-456.543) 306 Annual \$20.00 Section 11 of 1968 PA 251 (MCL 456.531) 1982 PA 132

	Cemeteries			
Fiscal Year	Revenue	Expenditures	Net Rev-Exp	
2009	\$13,460	\$721,193	(\$707,733)	
2010	\$22,308	\$326,559	(\$304,251)	
2011	\$9 <i>,</i> 550	\$390,268	(\$380,718)	
RRP Avg	\$9,550	\$390,268	(\$380,718)	
per Licence	\$31	\$1,275	(\$1,244)	
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Detailed expenditures (FY 2011):

Cemeteries			
Expenditures	FY 2011	%	
Salaries & Wages	\$250,578	64.2%	
Longevity & Insurance	\$39,197	10.0%	
Retirement & FICA	\$84,719	21.7%	
Travel, Out-of-State	\$380	0.1%	
Travel, In State & Moving Exp.	\$1,553	0.4%	
Communications	\$128	0.0%	
Contractual Services	\$4,088	1.0%	
Supplies & Materials	\$308	0.1%	
Equipment	\$0	0.0%	
Miscellaneous	\$0	0.0%	
Admin/IT Indirect Costs	\$9,316	2.4%	
TOTAL	\$390,268	100.0%	

-Revenue - Expenditures

State professional association:

Michigan Cemetery Association

# **Collection Agencies**

When current regulation was enacted: Under what statutory authority: Number of licenses/permits issued: Period of license/permit renewal: Amount of fee for license/permit renewal: Statutory authority of fee: Most recent fee schedule revision:

Revenue generated and expenditures disbursed:

1980 Article 9 of 1980 PA 299 (MCL 339.901-339.920) 1,222 Annual \$50.00 manager, \$125.00 agency Section 21 of 1979 PA 152 (MCL 338.2221) 2003 PA 87

<b>Collection Agencies</b>			
<b>Fiscal Year</b>	Revenue	Expenditures	Net Rev-Exp
2009	\$147,305	\$276,684	(\$129,379)
2010	\$151,880	\$189,576	(\$37 <i>,</i> 696)
2011	\$148,080	\$174,681	(\$26,601)
RRP Avg	\$148,080	\$174,681	(\$26,601)
per Licence	\$121	\$143	(\$22)
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Detailed expenditures (FY 2011):

<b>Collection Agencies</b>			
Expenditures	FY 2011	%	
Salaries & Wages	\$84,594	48.4%	
Longevity & Insurance	\$20,694	11.8%	
Retirement & FICA	\$29,251	16.7%	
Travel, Out-of-State	\$0	0.0%	
Travel, In State & Moving Exp.	\$1,841	1.1%	
Communications	\$63	0.0%	
Contractual Services	\$0	0.0%	
Supplies & Materials	\$1,035	0.6%	
Equipment	\$0	0.0%	
Miscellaneous	\$0	0.0%	
Admin/IT Indirect Costs	\$37,203	21.3%	
TOTAL	\$174,681	100.0%	

State professional association:

Michigan Association of Collections Agencies, Inc.

# Cosmetologists

When current regulation was enacted: Under what statutory authority:

Number of licenses/permits issued: Period of license/permit renewal: Amount of fee for license/permit renewal:

Statutory authority of fee: Most recent fee schedule revision: Revenue generated and expenditures disbursed: 1980 Article 12 of 1980 PA 299 (MCL 339.1201-339.1218) 109,432 Biennial, Annual \$48.00 individual, \$25.00 establishment, \$100 school Section 25 of 1979 PA 152 (MCL 338.2225) 2003 PA 87

Cosmetologists			
Fiscal Year	Revenue	Expenditures	Net Rev-Exp
2009	\$3,031,140	\$2,261,851	\$769,289
2010	\$3,010,645	\$3,428,300	(\$417 <i>,</i> 655)
2011	\$3,044,840	\$3,635,311	(\$590,471)
RRP Avg	\$3,027,743	\$3,531,806	(\$504,063)
per Licence	\$28	\$32	(\$5)
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2009	)	2010	2011

Detailed expenditures (FY 2011):

Cosmetologists			
Expenditures	FY 2011	%	
Salaries & Wages	\$167,559	4.6%	
Longevity & Insurance	\$47 <i>,</i> 079	1.3%	
Retirement & FICA	\$51,763	1.4%	
Travel, Out-of-State	\$53	0.0%	
Travel, In State & Moving Exp.	\$5 <i>,</i> 097	0.1%	
Communications	\$262	0.0%	
Contractual Services	\$2,060	0.1%	
Supplies & Materials	\$29,817	0.8%	
Equipment	\$0	0.0%	
Miscellaneous	\$0	0.0%	
Admin/IT Indirect Costs	\$3,331,621	91.6%	
TOTAL	\$3,635,311	100.0%	

State professional association:

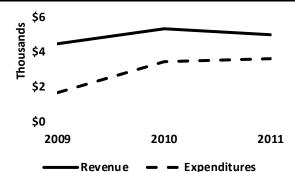
Michigan Cosmetologists Association Inc.

# **Forensic Polygraph Examiners**

When current regulation was enacted: Under what statutory authority: Number of licenses/permits issued: Period of license/permit renewal: Amount of fee for license/permit renewal: Statutory authority of fee: Most recent fee schedule revision: Revenue generated and expenditures disbursed: 1972 1972 PA 295 (MCL 338.1701-338.1729) 116 Annual \$50.00 private, \$25.00 public Section 15 of 1972 PA 295 (MCL 338.1715) 1972 PA 295

#### Forensic Polygraph Examiners

<b>Fiscal Year</b>	Revenue	Expenditures	Net Rev-Exp
2009	\$4,474	\$1,708	\$2,766
2010	\$5 <i>,</i> 349	\$3 <i>,</i> 433	\$1,916
2011	\$4,974	\$3,618	\$1,356
RRP Avg	\$4,974	\$3,618	\$1,356
per Licence	\$43	\$31	\$12



**Forensic Polygraph Examiners** FY 2011 % Expenditures Salaries & Wages \$0 0.0% Longevity & Insurance \$0 0.0% Retirement & FICA \$0 0.0% Travel, Out-of-State \$O 0.0% Travel, In State & Moving Exp. \$0 0.0% Communications \$0 0.0% **Contractual Services** \$0 0.0% Supplies & Materials \$86 2.4% Equipment \$0 0.0% Miscellaneous \$O 0.0% Admin/IT Indirect Costs \$3,532 97.6% TOTAL \$3,618 100.0%

State professional association:

Michigan Association of Polygraph Examiners

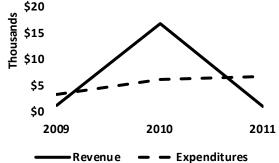
Detailed expenditures (FY 2011):

#### Foresters

When current regulation was enacted: Under what statutory authority:

Number of licenses/permits issued: Period of license/permit renewal: Amount of fee for license/permit renewal: Statutory authority of fee: Most recent fee schedule revision: Revenue generated and expenditures disbursed: 1980 Article 21 of 1980 PA 299 (MCL 339.2101-339.2108) 211 Biennial \$80.00 Section 29 of 1979 PA 152 (MCL 338.2229) 2003 PA 87

Foresters			
Fiscal Year	Revenue	Expenditures	Net Rev-Exp
2009	\$1,180	\$3,387	(\$2,207)
2010	\$16,810	\$6,140	\$10,670
2011	\$1,050	\$6,742	(\$5 <i>,</i> 692)
RRP Avg	\$8,930	\$6,441	\$2 <i>,</i> 489
per Licence	\$42	\$31	\$12
400			



Detailed expenditures (FY 2011):

Foresters			
Expenditures	FY 2011	%	
Salaries & Wages	\$255	3.8%	
Longevity & Insurance	\$0	0.0%	
Retirement & FICA	\$63	0.9%	
Travel, Out-of-State	\$0	0.0%	
Travel, In State & Moving Exp.	\$0	0.0%	
Communications	\$0	0.0%	
Contractual Services	\$0	0.0%	
Supplies & Materials	\$0	0.0%	
Equipment	\$0	0.0%	
Miscellaneous	\$0	0.0%	
Admin/IT Indirect Costs	\$6,424	95.3%	
TOTAL	\$6,742	100.0%	

State professional association:

Michigan Society of American Foresters

# **Funeral and Cemetery Contractors**

When current regulation was enacted: Under what statutory authority: Number of licenses/permits issued: Period of license/permit renewal: Amount of fee for license/permit renewal: Statutory authority of fee: Most recent fee schedule revision: Revenue generated and expenditures disbursed:

1986 1986 PA 255 (MCL 328.211-328.235) 587 Triennial \$30.00 Section 6 of 1986 PA 255 (MCL 328.216) 1986 PA 255

**Funeral and Cemetery Contractors Fiscal Year** Revenue Expenditures Net Rev-Exp 2009 \$9,350 \$171,036 (\$161,686) 2010 \$8,830 \$43,382 (\$34,552) 2011 \$11,095 \$68,913 (\$57,818) **RRP** Avg \$9,758 \$94,444 (\$84,685) per Licence \$161 (\$144) \$17 \$200 Thousands \$150 \$100 \$50 \$0 2009 2011 2010

Detailed expenditures (FY 2011):

Funeral and	<b>Cemetery Contractors</b>

- - Expenditures

Expenditures	FY 2011	%
Salaries & Wages	\$32 <i>,</i> 276	46.8%
Longevity & Insurance	\$5 <i>,</i> 685	8.2%
Retirement & FICA	\$12 <i>,</i> 553	18.2%
Travel, Out-of-State	\$0	0.0%
Travel, In State & Moving Exp.	\$405	0.6%
Communications	\$0	0.0%
Contractual Services	\$0	0.0%
Supplies & Materials	\$124	0.2%
Equipment	\$0	0.0%
Miscellaneous	\$0	0.0%
Admin/IT Indirect Costs	\$17,871	25.9%
TOTAL	\$68,913	100.0%

State professional association:

Michigan Funeral Directors Association

-Revenue

# **Funeral Directors (Mortuary Science)**

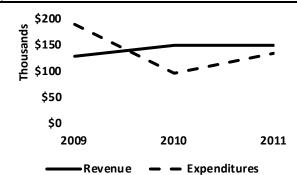
When current regulation was enacted: Under what statutory authority:

Number of licenses/permits issued: Period of license/permit renewal: Amount of fee for license/permit renewal:

Statutory authority of fee: Most recent fee schedule revision: Revenue generated and expenditures disbursed: 1980 Article 18 of 1980 PA 299 (MCL 339.1801-339.1812) 2,969 Biennial \$60.00 embalmer, \$80.00 funeral director & mortuary scientist, \$110.00 establishment, \$30.00 resident trainee Section 43 of 1979 PA 152 (MCL 338.2243) 1986 PA 255

#### **Funeral Directors (Mortuary Science)**

Fiscal Year	Revenue	Expenditures	Net Rev-Exp
2009	\$128,060	\$189,794	(\$61,734)
2010	\$148,745	\$95,182	\$53 <i>,</i> 563
2011	\$149,986	\$134,246	\$15,740
RRP Avg	\$149,366	\$114,714	\$34,652
per Licence	\$50	\$39	\$12



Detailed expenditures (FY 2011):

#### **Funeral Directors (Mortuary Science)**

-		-
Expenditures	FY 2011	%
Salaries & Wages	\$26,727	19.9%
Longevity & Insurance	\$6,363	4.7%
Retirement & FICA	\$9,014	6.7%
Travel, Out-of-State	\$0	0.0%
Travel, In State & Moving Exp.	\$0	0.0%
Communications	\$0	0.0%
Contractual Services	\$317	0.2%
Supplies & Materials	\$1,435	1.1%
Equipment	\$0	0.0%
Miscellaneous	\$0	0.0%
Admin/IT Indirect Costs	\$90,390	67.3%
TOTAL	\$134,246	100.0%

State professional association:

Michigan Funeral Directors Association

### **Hearing Aid Dealers**

When current regulation was enacted: Under what statutory authority:

Number of licenses/permits issued: Period of license/permit renewal: Amount of fee for license/permit renewal:

Statutory authority of fee: Most recent fee schedule revision: Revenue generated and expenditures disbursed: 1980 Article 13 of 1980 PA 299 (MCL 339.1301-339.1309) 483 Biennial, annual \$160.00 dealer, \$100.00 salesperson, \$40.00 trainee Section 31 of 1979 PA 152 (MCL 338.2231) 1980 PA 295

Fiscal Year	Revenue	Expenditures	Net Rev-Exp	
2009	\$11,300	\$127,499	(\$116,199)	
2010	\$57,330	\$111,334	(\$54,004)	
2011	\$23,455	\$117,090	(\$93 <i>,</i> 635)	
RRP Avg	\$40,393	\$114,212	(\$73,820)	
per Licence	\$84	\$236	(\$153)	
\$150 Spiesso \$100 F \$50				
\$0 2	009	2010	2011	
_				

**Hearing Aid Dealers** 

Detailed expenditures (FY 2011):

Hearing Aid Dealers				
Expenditures	FY 2011	%		
Salaries & Wages	\$63,112	53.9%		
Longevity & Insurance	\$9,914	8.5%		
Retirement & FICA	\$29 <i>,</i> 083	24.8%		
Travel, Out-of-State	\$0	0.0%		
Travel, In State & Moving Exp.	\$2	0.0%		
Communications	\$63	0.1%		
Contractual Services	\$0	0.0%		
Supplies & Materials	\$211	0.2%		
Equipment	\$0	0.0%		
Miscellaneous	\$0	0.0%		
Admin/IT Indirect Costs	\$14,705	12.6%		
TOTAL	\$117,090	100.0%		

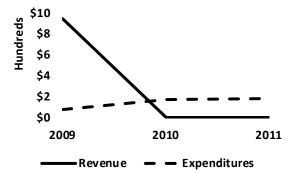
State professional association:

Michigan Hearing Aid Society

# **Immigration Clerical Assistants**

When current regulation was enacted: Under what statutory authority: Number of licenses/permits issued: Period of license/permit renewal: Amount of fee for license/permit renewal: Statutory authority of fee: Most recent fee schedule revision: Revenue generated and expenditures disbursed: 2004 2004 PA 161 (MCL 338.3451-338.3471) 6 Triennial \$90.00 Section 9 of 2004 PA 161 (MCL 338.3459) 2004 PA 161

Immigration Clerical Assistants					
Fiscal Year Revenue Expenditures Net Rev-Exp					
2009	\$950	\$76	\$874		
2010	\$0	\$171	(\$171)		
2011	\$0	\$183	(\$183)		
RRP Avg	\$317	\$143	\$173		
per Licence	\$53	\$24	\$29		



**Immigration Clerical Assistants** FY 2011 % Expenditures Salaries & Wages 0.0% \$0 Longevity & Insurance \$0 0.0% Retirement & FICA \$0 0.0% Travel, Out-of-State \$O 0.0% Travel, In State & Moving Exp. \$0 0.0% Communications \$0 0.0% **Contractual Services** \$0 0.0% Supplies & Materials \$0 0.0% Equipment \$0 0.0% Miscellaneous \$O 0.0% Admin/IT Indirect Costs \$183 100.0% TOTAL \$183 100.0%

Detailed expenditures (FY 2011):

State professional association:

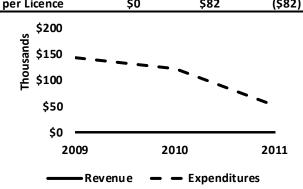
# **Interior Designer Registration**

When current regulation was enacted: Under what statutory authority: Number of licenses/permits issued: Period of license/permit renewal: Amount of fee for license/permit renewal: Statutory authority of fee: Most recent fee schedule revision: Revenue generated and expenditures disbursed:

1998 Section 601a of 1980 PA 299 (MCL 339.601a) 1,295 No Renewal \$20.00 one time R 339.601 1998

#### **Interior Designer Registration**

1.0				
	Fiscal Year	Revenue	Expenditures	Net Rev-Exp
	2009	\$40	\$143,106	(\$143,066)
	2010	\$60	\$122,771	(\$122,711)
	2011	\$20	\$52,792	(\$52,772)
	Average	\$40	\$106,223	(\$106,183)
	per Licence	\$0	\$82	(\$82)



Detailed expenditures (FY 2011):

Interior Desiger Registration				
Expenditures	FY 2011	%		
Salaries & Wages	\$0	0.0%		
Longevity & Insurance	\$0	0.0%		
Retirement & FICA	\$0	0.0%		
Travel, Out-of-State	\$0	0.0%		
Travel, In State & Moving Exp.	\$0	0.0%		
Communications	\$4 <i>,</i> 957	9.4%		
Contractual Services	(\$18)	0.0%		
Supplies & Materials	\$0	0.0%		
Equipment	\$442	0.8%		
Miscellaneous	\$0	0.0%		
Admin/IT Indirect Costs	\$47,410	89.8%		
TOTAL	\$52,792	100.0%		

International Interior Design Association, Michigan Chapter; American Society of Interior Designers, Michigan Chapter

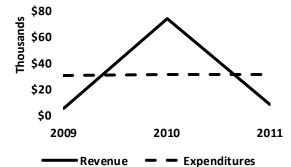
State professional association:

#### Landscape Architects

When current regulation was enacted: Under what statutory authority:

Number of licenses/permits issued: Period of license/permit renewal: Amount of fee for license/permit renewal: Statutory authority of fee: Most recent fee schedule revision: Revenue generated and expenditures disbursed: 1980 Article 22 of 1980 PA 299 (MCL 339.2201-339.2211) 594 Biennial \$120.00 Section 15 of 1979 PA 152 (MCL 338.2215) 2003 PA 87

Landscape Architects			
Fiscal Year	Revenue	Expenditures	Net Rev-Exp
2009	\$5,305	\$30,872	(\$25,567)
2010	\$74,265	\$31,203	\$43,062
2011	\$8,385	\$31,557	(\$23,172)
RRP Avg	\$41,325	\$31,380	\$9,945
per Licence	\$70	\$53	\$17



Detailed expenditures (FY 2011):

Landscape Architects				
Expenditures	FY 2011	%		
Salaries & Wages	\$6,321	20.0%		
Longevity & Insurance	\$838	2.7%		
Retirement & FICA	\$1,728	5.5%		
Travel, Out-of-State	\$0	0.0%		
Travel, In State & Moving Exp.	\$0	0.0%		
Communications	\$0	0.0%		
Contractual Services	\$4,585	14.5%		
Supplies & Materials	\$0	0.0%		
Equipment	\$0	0.0%		
Miscellaneous	\$0	0.0%		
Admin/IT Indirect Costs	\$18,084	57.3%		
TOTAL	\$31,557	100.0%		

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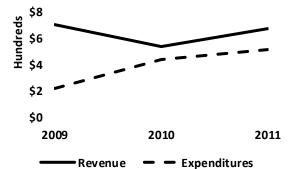
Michigan Chapter of the American Society of Landscape Architects

# Ocularists

When current regulation was enacted: Under what statutory authority:

Number of licenses/permits issued: Period of license/permit renewal: Amount of fee for license/permit renewal: Statutory authority of fee: Most recent fee schedule revision: Revenue generated and expenditures disbursed: 1980 Article 27 of 1980 PA 299 (MCL 339.2701-339.2721) 14 Annual \$40.00 ocularist, \$20.00 apprentice Section 62 of 1979 PA 152 (MCL 338.2262) 2003 PA 87

Ocularists			
Fiscal Year	Revenue	Expenditures	Net Rev-Exp
2009	\$705	\$218	\$487
2010	\$540	\$440	\$100
2011	\$675	\$517	\$158
RRP Avg	\$675	\$517	\$158
per Licence	\$48	\$37	\$11



Detailed expenditures (FY 2011):

Ocularists				
Expenditures	FY 2011	%		
Salaries & Wages	\$33	6.4%		
Longevity & Insurance	\$0	0.0%		
Retirement & FICA	\$8	1.6%		
Travel, Out-of-State	\$0	0.0%		
Travel, In State & Moving Exp.	\$0	0.0%		
Communications	\$0	0.0%		
Contractual Services	\$6	1.1%		
Supplies & Materials	\$43	8.4%		
Equipment	\$0	0.0%		
Miscellaneous	\$0	0.0%		
Admin/IT Indirect Costs	\$426	82.5%		
TOTAL	\$517	100.0%		

State professional association:

American Society of Ocularists

### **Personnel Agency**

When current regulation was enacted: Under what statutory authority:

Number of licenses/permits issued: Period of license/permit renewal: Amount of fee for license/permit renewal:

Statutory authority of fee: Most recent fee schedule revision: Revenue generated and expenditures disbursed: 1980 Article 10 of 1980 PA 299 (MCL 339.1001-339.1022) 78 Annual \$125.00 personnel agency, \$40.00 employment or consulting agency Section 27 of 1979 PA 152 (MCL 338.2227) 2003 PA 87

Personnel Agencies			
Fiscal Year	Revenue	Expenditures	Net Rev-Exp
2009	\$6,345	\$3,220	\$3,125
2010	\$6,315	\$2,294	\$4,021
2011	\$5 <i>,</i> 400	\$2,521	\$2,879
RRP Avg	\$5,400	\$2,521	\$2,879
per Licence	\$69	\$32	\$37
\$8 \$6 \$4 \$2			
\$0 2009	- Revenue	2010 — — Expend	2011 litures

Detailed expenditures (FY 2011):

Personnel Agencies				
Expenditures	FY 2011	%		
Salaries & Wages	\$0	0.0%		
Longevity & Insurance	\$0	0.0%		
Retirement & FICA	\$0	0.0%		
Travel, Out-of-State	\$0	0.0%		
Travel, In State & Moving Exp.	\$0	0.0%		
Communications	\$0	0.0%		
Contractual Services	\$0	0.0%		
Supplies & Materials	\$146	5.8%		
Equipment	\$0	0.0%		
Miscellaneous	\$0	0.0%		
Admin/IT Indirect Costs	\$2,375	94.2%		
TOTAL	\$2,521	100.0%		

State professional association:

Michigan Association of Staffing Services

# **Private Detectives**

When current regulation was enacted: Under what statutory authority: Number of licenses/permits issued: Period of license/permit renewal:

Amount of fee for license/permit renewal:

Statutory authority of fee: Most recent fee schedule revision:

Revenue generated and expenditures disbursed:

1965 1965 PA 285 (MCL 338.821-338.851) 1,139 Triennial \$300.00 agency, \$125.00 branch Section 29 of 1965 PA 285 (MCL 338.829) 2002 PA 474

Private Detectives			
Fiscal Year	Revenue	Expenditures	Net Rev-Exp
2009	\$182,579	\$46 <i>,</i> 484	\$136,095
2010	\$196,451	\$43,117	\$153,334
2011	\$99 <i>,</i> 839	\$45,975	\$53 <i>,</i> 864
RRP Avg	\$159,623	\$45,192	\$114,431
per Licence	\$140	\$40	\$100
s \$250			
spue \$200 on \$150			
ອີ້ \$150			
<b>F</b> \$100			
\$50			
\$0			
2009 2010 2011			

Detailed expenditures (FY 2011):

Private Detectives			
Expenditures	FY 2011	%	
Salaries & Wages	\$6,304	13.7%	
Longevity & Insurance	\$1,794	3.9%	
Retirement & FICA	\$2 <i>,</i> 363	5.1%	
Travel, Out-of-State	\$0	0.0%	
Travel, In State & Moving Exp.	\$0	0.0%	
Communications	\$0	0.0%	
Contractual Services	\$837	1.8%	
Supplies & Materials	\$0	0.0%	
Equipment	\$0	0.0%	
Miscellaneous	\$0	0.0%	
Admin/IT Indirect Costs	\$34,676	75.4%	
TOTAL	\$45 <i>,</i> 975	100.0%	

State professional association:

Michigan Council of Professional Investigators

# **Private Security Guards & Security Alarm Contractors**

When current regulation was enacted: Under what statutory authority: Number of licenses/permits issued: Period of license/permit renewal: Amount of fee for license/permit renewal:

Statutory authority of fee: Most recent fee schedule revision: Revenue generated and expenditures disbursed: 1968 1968 PA 330 (MCL 338.1051-338.1092) 761 Biennial Guard: \$100.00 sole proprietorship, \$150.00 corporation, \$50.00 branch; Alarm: \$500.00 contractor, \$100.00 branch Section 25 of 1968 PA 330 (MCL 338.1075) 2002 PA 473

Private Security Guards & Security Alarm Contractors			
<b>Fiscal Year</b>	Revenue	Expenditures	Net Rev-Exp
2009	\$103,466	\$242,547	(\$139,081)
2010	\$92,104	\$242,803	(\$150,699)
2011	\$99,023	\$323,736	(\$224,713)
RRP Avg	\$95,564	\$283,270	(\$187,706)
per Licence	\$126	\$372	(\$247)
\$400 \$90 \$300 \$200			
\$100			
\$0			
2	009	2010	2011

Detailed expenditures (FY 2011):

#### Private Security Guards & Security Alarm Contractors

Expenditures	FY 2011	%
Salaries & Wages	\$177,120	54.7%
Longevity & Insurance	\$54,691	16.9%
Retirement & FICA	\$64,176	19.8%
Travel, Out-of-State	\$0	0.0%
Travel, In State & Moving Exp.	\$0	0.0%
Communications	\$546	0.2%
Contractual Services	\$2,162	0.7%
Supplies & Materials	\$1,873	0.6%
Equipment	\$0	0.0%
Miscellaneous	\$0	0.0%
Admin/IT Indirect Costs	\$23,168	7.2%
TOTAL	\$323,736	100.0%

State professional association:

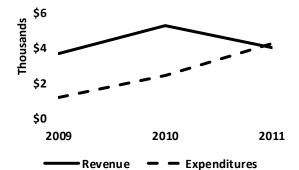
Michigan Contract Security Association

# **Professional Community Planners**

When current regulation was enacted: Under what statutory authority:

Number of licenses/permits issued: Period of license/permit renewal: Amount of fee for license/permit renewal: Statutory authority of fee: Most recent fee schedule revision: Revenue generated and expenditures disbursed: 1980 Article 23 of 1980 PA 299 (MCL 339.2301-339.2310) 86 Biennial \$100.00 Section 23 of 1979 PA 152 (MCL 338.2223) 2003 PA 87

Professional Community Planners			
<b>Fiscal Year</b>	Revenue	Expenditures	Net Rev-Exp
2009	\$3,685	\$1,165	\$2,520
2010	\$5,260	\$2 <i>,</i> 465	\$2,795
2011	\$4,015	\$4,267	(\$252)
RRP Avg	\$4,638	\$3,366	\$1,272
per Licence	\$54	\$39	\$15



Detailed expenditures (FY 2011):

Professional Community Planners				
Expenditures	FY 2011	%		
Salaries & Wages	\$0	0.0%		
Longevity & Insurance	\$0	0.0%		
Retirement & FICA	\$0	0.0%		
Travel, Out-of-State	\$0	0.0%		
Travel, In State & Moving Exp.	\$0	0.0%		
Communications	\$0	0.0%		
Contractual Services	\$0	0.0%		
Supplies & Materials	\$1,649	38.6%		
Equipment	\$0	0.0%		
Miscellaneous	\$0	0.0%		
Admin/IT Indirect Costs	\$2,618	61.4%		
TOTAL	\$4,267	100.0%		

State professional association:

Michigan Association of Planning

#### **Professional Engineers**

When current regulation was enacted: Under what statutory authority:

Number of licenses/permits issued: Period of license/permit renewal: Amount of fee for license/permit renewal: Statutory authority of fee: Most recent fee schedule revision: Revenue generated and expenditures disbursed:

1980 Article 20 of 1980 PA 299 (MCL 339.2001-339.2014) 21,075 **Biennial** \$80.00 Section 13 of 1979 PA 152 (MCL 338.2213) 2003 PA 87

Professional Engineers			
Fiscal Year	Revenue	Expenditures	Net Rev-Exp
2009	\$727 <i>,</i> 028	\$413,872	\$313,156
2010	\$1,028,015	\$733,512	\$294,503
2011	\$877,342	\$775,268	\$102,074
RRP Avg	\$952,679	\$754,390	\$198,289
per Licence	\$45	\$36	\$9
\$1.5 suojijiji \$1.0			
ے \$0.5			
\$0.0			
20	009	2010	2011

Detailed expenditures (FY 2011):

Professional Engineers			
Expenditures	FY 2011	%	
Salaries & Wages	\$76,783	9.9%	
Longevity & Insurance	\$15,685	2.0%	
Retirement & FICA	\$26 <i>,</i> 469	3.4%	
Travel, Out-of-State	\$0	0.0%	
Travel, In State & Moving Exp.	\$1,363	0.2%	
Communications	\$189	0.0%	
Contractual Services	\$6 <i>,</i> 536	0.8%	
Supplies & Materials	\$6,622	0.9%	
Equipment	\$0	0.0%	
Miscellaneous	\$0	0.0%	
Admin/IT Indirect Costs	\$641,621	82.8%	
TOTAL	\$775,268	100.0%	

State professional association:

Michigan Society of Professional Engineers

#### **Professional Surveyors**

When current regulation was enacted: Under what statutory authority:

Number of licenses/permits issued: Period of license/permit renewal: Amount of fee for license/permit renewal: Statutory authority of fee: Most recent fee schedule revision: Revenue generated and expenditures disbursed: 1980 Article 20 of 1980 PA 299 (MCL 339.2001-339.2014) 1,066 Biennial \$100.00 Section 13 of 1979 PA 152 (MCL 338.2213) 2003 PA 87

Professional Surveyors				
Fiscal	Year	Revenue	Expenditures	Net Rev-Exp
200	)9	\$46 <i>,</i> 815	\$81,990	(\$35,175)
201	L0	\$65,775	\$90,762	(\$24,987)
201	11	\$52,565	\$89,668	(\$37,103)
RRP	Avg	\$59,170	\$90,215	(\$31,045)
per Lic	ence	\$56	\$85	(\$29)
Thousands	\$100 \$80 \$60 \$40 \$20 \$0 2	009	2010	2011
2005 2010 2011				

Detailed expenditures (FY 2011):

Professional Surveyors			
Expenditures	FY 2011	%	
Salaries & Wages	\$31,437	35.1%	
Longevity & Insurance	\$6,422	7.2%	
Retirement & FICA	\$10,946	12.2%	
Travel, Out-of-State	\$0	0.0%	
Travel, In State & Moving Exp.	\$1,909	2.1%	
Communications	\$0	0.0%	
Contractual Services	\$6 <i>,</i> 500	7.2%	
Supplies & Materials	\$0	0.0%	
Equipment	\$0	0.0%	
Miscellaneous	\$0	0.0%	
Admin/IT Indirect Costs	\$32 <i>,</i> 454	36.2%	
TOTAL	\$89 <i>,</i> 668	100.0%	

State professional association:

Michigan Society of Professional Surveyors

### **Real Estate Appraisers**

When current regulation was enacted: Under what statutory authority:

Number of licenses/permits issued: Period of license/permit renewal: Amount of fee for license/permit renewal:

Statutory authority of fee: Most recent fee schedule revision: Revenue generated and expenditures disbursed: 1980 Article 26 of 1980 PA 299 (MCL 339.2601-339.2637) 3,404 Biennial \$250.00 limited real estate, \$350.00 state licensed, \$350.00 certified residential, \$350.00 certified general Section 38 of 1979 PA 152 (MCL 338.2238) 1999 PA 171

#### Real Estate Appraisers

Real Estate Appraisers			
<b>Fiscal Year</b>	Revenue	Expenditures	Net Rev-Exp
2009	\$554,390	\$695 <i>,</i> 996	(\$141,606)
2010	\$506,805	\$287,458	\$219,347
2011	\$473,545	\$343,707	\$129,838
RRP Avg	\$490,175	\$315,583	\$174,593
per Licence	\$144	\$93	\$51
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\$0			
2	009	2010	2011

Detailed expenditures (FY 2011):

#### Real Estate Appraisers

-Revenue - Expenditures

Expenditures	FY 2011	%
Salaries & Wages	\$120,356	35.0%
Longevity & Insurance	\$34,049	9.9%
Retirement & FICA	\$37,391	10.9%
Travel, Out-of-State	\$960	0.3%
Travel, In State & Moving Exp.	\$1,804	0.5%
Communications	\$84	0.0%
Contractual Services	\$46 <i>,</i> 360	13.5%
Supplies & Materials	\$3,661	1.1%
Equipment	\$0	0.0%
Miscellaneous	\$0	0.0%
Admin/IT Indirect Costs	\$99,043	28.8%
TOTAL	\$343,707	100.0%

State professional association:

Michigan Association of Real Estate Appraisers

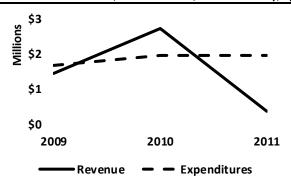
### **Real Estate Brokers and Salespersons**

When current regulation was enacted: Under what statutory authority:

Number of licenses/permits issued: Period of license/permit renewal: Amount of fee for license/permit renewal:

Statutory authority of fee: Most recent fee schedule revision: Revenue generated and expenditures disbursed: 1980 Article 25 of 1980 PA 299 (MCL 339.2501-339.2518) 56,354 Triennial \$108.00 broker, \$78.00 salesperson, \$60.00 branch Section 37 of 1979 PA 152 (MCL 338.2237) 2003 PA 87

Fiscal Year	Revenue	Expenditures	Net Rev-Exp
2009	\$1,437,327	\$1,679,525	(\$242,198)
2010	\$2,710,943	\$1,968,866	\$742,077
2011	\$378,400	\$1,967,006	(\$1,588,606)
RRP Avg	\$1,508,890	\$1,871,799	(\$362,909)
per Licence	\$27	\$33	(\$6)



#### Detailed expenditures (FY 2011):

#### **Real Estate Brokers and Salespersons**

Expenditures	FY 2011	%
Salaries & Wages	\$147,355	7.5%
Longevity & Insurance	\$44,484	2.3%
Retirement & FICA	\$49,923	2.5%
Travel, Out-of-State	\$0	0.0%
Travel, In State & Moving Exp.	\$4,117	0.2%
Communications	\$563	0.0%
Contractual Services	\$2,060	0.1%
Supplies & Materials	\$2,825	0.1%
Equipment	\$0	0.0%
Miscellaneous	\$0	0.0%
Admin/IT Indirect Costs	\$1,715,679	87.2%
TOTAL	\$1,967,006	100.0%

Michigan Association of Realtors

State professional association:

# **Residential Builders**

When current regulation was enacted: Under what statutory authority:

Number of licenses/permits issued: Period of license/permit renewal: Amount of fee for license/permit renewal: Statutory authority of fee: Most recent fee schedule revision: Revenue generated and expenditures disbursed: 1980 Article 24 of 1980 PA 299 (MCL 339.2401-339.2412) 61,102 Biennial \$150.00 Section 39 of 1979 PA 152 (MCL 338.2239) 1999 PA 171

Residential Builders			
Fiscal Year	Revenue	Expenditures	Net Rev-Exp
2009	\$5,022,597	\$3,294,032	\$1,728,565
2010	\$489,083	\$2,283,982	(\$1,794,899)
2011	\$8,344,590	\$2,431,211	\$5,913,379
RRP Avg	\$4,416,837	\$2,357,597	\$2,059,240
per Licence	\$72	\$39	\$34
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20	09	2010	2011

Detailed expenditures (FY 2011):

Residential Builders			
Expenditures	FY 2011	%	
Salaries & Wages	\$320,642	13.2%	
Longevity & Insurance	\$93,146	3.8%	
Retirement & FICA	\$107,351	4.4%	
Travel, Out-of-State	\$0	0.0%	
Travel, In State & Moving Exp.	\$3,273	0.1%	
Communications	\$2,426	0.1%	
Contractual Services	\$2,270	0.1%	
Supplies & Materials	\$38,505	1.6%	
Equipment	\$2,819	0.1%	
Miscellaneous	\$0	0.0%	
Admin/IT Indirect Costs	\$1,860,778	76.5%	
TOTAL	\$2,431,211	100.0%	

State professional association:

Michigan Association of Home Builders

# Ski Area Safety

When current regulation was enacted: Under what statutory authority: Number of licenses/permits issued: Period of license/permit renewal: Amount of fee for license/permit renewal:

Statutory authority of fee: Most recent fee schedule revision: Revenue generated and expenditures disbursed: 1962 1962 PA 199 (MCL 408.321-408.344) 366 Annual \$2.00 to \$30.00 permit, \$8.00 to \$120.00 per inspection, \$50.00 or \$200.00 plan review Section 16 of 1962 PA 199 (MCL 408.336) 1962 PA 199

Ski Area Safety			
<b>Fiscal Year</b>	Revenue	Expenditures	Net Rev-Exp
2009	\$13 <i>,</i> 489	\$304,344	(\$290,855)
2010	\$13,401	\$300,393	(\$286,992)
2011	\$11,853	\$295,798	(\$283,945)
RRP Avg	\$11,853	\$295,798	(\$283,945)
per Licence	\$32	\$808	(\$776)
\$400 50 10 50 5300 5300 5200			
ق 4 \$200			
\$100			
\$0			
2	009	2010	2011

Detailed expenditures (FY 2011):

Ski Area Safety			
Expenditures	FY 2011	%	
Salaries & Wages	\$165,964	56.1%	
Longevity & Insurance	\$47,822	16.2%	
Retirement & FICA	\$61,668	20.8%	
Travel, Out-of-State	\$0	0.0%	
Travel, In State & Moving Exp.	\$7,615	2.6%	
Communications	\$0	0.0%	
Contractual Services	\$225	0.1%	
Supplies & Materials	\$11	0.0%	
Equipment	\$0	0.0%	
Miscellaneous	\$1,351	0.5%	
Admin/IT Indirect Costs	\$11,143	3.8%	
TOTAL	\$295,798	100.0%	

State professional association:

Michigan Snowsports Industries Association

# **Unarmed Combat (Fmr. Boxing Commission)**

When current regulation was enacted: Under what statutory authority: Number of licenses/permits issued: Period of license/permit renewal: Amount of fee for license/permit renewal:

Statutory authority of fee:

Most recent fee schedule revision: Revenue generated and expenditures disbursed: 2004 2004 PA 403 (MCL 338.3601-338.3663) 783 Annual \$25.00 boxer/mixed martial artist, \$30.00 second/duplicate passport, \$70.00 judge/timekeeper/physicians' assistant/nurse practitioner, \$125.00 manager, \$150.00 matchmaker/physician/referee, \$250.00 promoter R 339.303, Section 22 of 2004 PA 403 (MCL 338.3622) 2009 AACS

Unarmed Combat			
<b>Fiscal Year</b>	Revenue	Expenditures	Net Rev-Exp
2009	\$46,003	\$146,368	(\$100,365)
2010	\$99,370	\$142 <i>,</i> 493	(\$43,123)
2011	\$122,116	\$97,987	\$24,129
RRP Avg	\$122,116	\$97,987	\$24,129
per Licence	\$156	\$125	\$31
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Detailed expenditures (FY 2011):

Unarmed Combat			
Expenditures	FY 2011	%	
Salaries & Wages	\$28,987	29.6%	
Longevity & Insurance	\$6,544	6.7%	
Retirement & FICA	\$12,321	12.6%	
Travel, Out-of-State	\$79	0.1%	
Travel, In State & Moving Exp.	\$1,824	1.9%	
Communications	\$523	0.5%	
Contractual Services	\$19,722	20.1%	
Supplies & Materials	\$547	0.6%	
Equipment	\$0	0.0%	
Miscellaneous	\$0	0.0%	
Admin/IT Indirect Costs	\$27,438	28.0%	
TOTAL	\$97,987	100.0%	

State professional association:

#### Michigan Association USA Boxing

# **Vehicle Protection Salespersons**

When current regulation was enacted: Under what statutory authority: Number of licenses/permits issued: Period of license/permit renewal: Amount of fee for license/permit renewal: Statutory authority of fee: Most recent fee schedule revision: Revenue generated and expenditures disbursed: 2005 2005 PA 263 (MCL 257.1241-257.1623) 25 Annual \$250.00 Section 7 of 2005 PA 263 (MCL 257.1247) 2005 PA 263

Vehicle Protection			
Fiscal Year	Revenue	Expenditures	Net Rev-Exp
2009	\$6 <i>,</i> 020	\$316	\$5,704
2010	\$7,040	\$712	\$6,328
2011	\$6 <i>,</i> 250	\$2 <i>,</i> 853	\$3 <i>,</i> 397
RRP Avg	\$6,250	\$2 <i>,</i> 853	\$3,397
per Licence	\$250	\$114	\$136
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\$0 <b>—</b> 2009		2010	2011
2009	- Revenue	Expend	-

Detailed expenditures (FY 2011):

Vehicle Protection			
Expenditures	FY 2011	%	
Salaries & Wages	\$1,388	48.6%	
Longevity & Insurance	\$112	3.9%	
Retirement & FICA	\$592	20.8%	
Travel, Out-of-State	\$0	0.0%	
Travel, In State & Moving Exp.	\$0	0.0%	
Communications	\$0	0.0%	
Contractual Services	\$0	0.0%	
Supplies & Materials	\$0	0.0%	
Equipment	\$0	0.0%	
Miscellaneous	\$0	0.0%	
Admin/IT Indirect Costs	\$761	26.7%	
TOTAL	\$2 <i>,</i> 853	100.0%	

State professional association: