MEMORANDUM

DATE: November 15, 2013 (Revision of October 30, 2012 Memo)

TO: Interested Parties

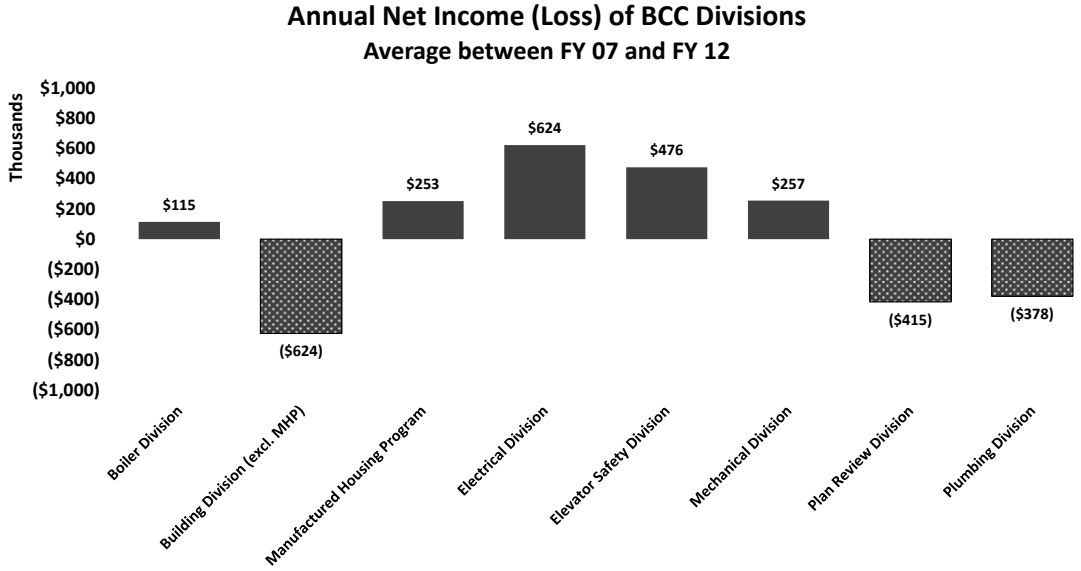
FROM: Paul Holland, Fiscal Analyst

RE: Revenues and Expenditures of Divisions within the Bureau of Construction Codes

This memo analyzes the trade and occupational regulatory programs administered by the Bureau of Constructions Codes (BCC) within the Department of Licensing and Regulatory Affairs (LARA). The analysis presented in this memo includes the examination and licensure of individuals occupied in the construction trades as well as the inspection, certification, permitting, plan review, and approval of structures, products, and projects concomitant to the construction trades. The BCC is organized into the following divisions which are responsible for the administration of applicable regulation of specific trades and occupations:

- Boiler Division
- Building Division (excl. MHP)
- Manufactured Housing Program[1]
- Electrical Division
- Elevator Safety Division
- Mechanical Division
- Plan Review Division
- Plumbing Division

The chart exhibited below illustrates the six-year average net income (or loss) for each BCC division. On average, between FY 2007 and FY 2012, three divisions (Building (excl. MHP), Plan Review, and Plumbing) expended more money to administer applicable regulations than was generated through fees while the remaining divisions collected more revenue generated through fees than they expended on administration. Detailed analysis of the revenues and expenditures of each division is presented below after a brief explanation of how fee revenues are established, departmental expenditures are allocated, and the cumulative balances within restricted funds under the BCC.

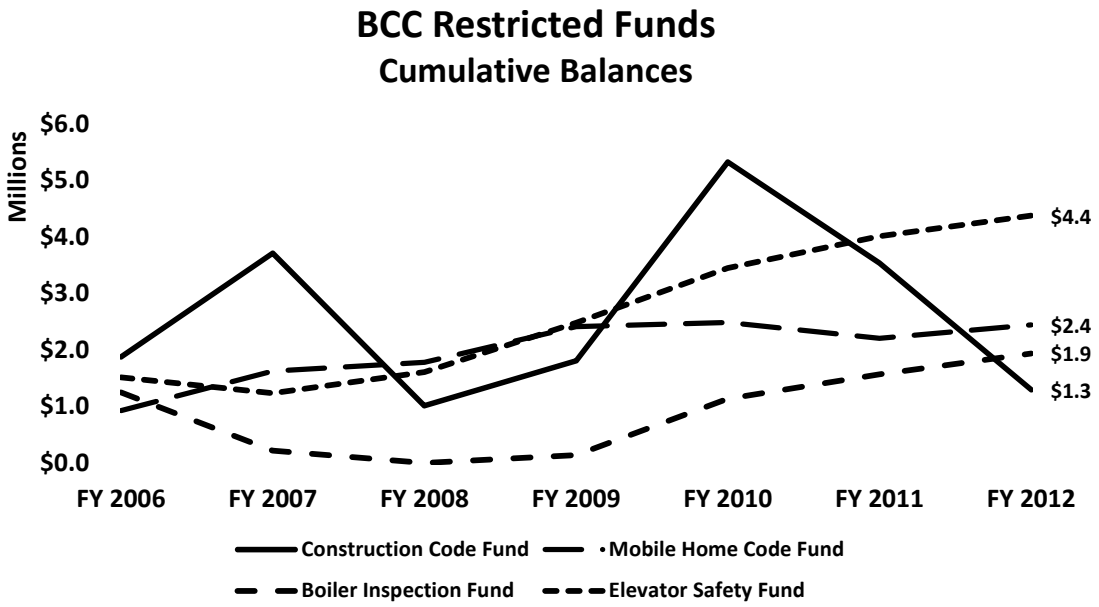


[1] The Manufactured Housing Program (MHP) is administered within the Building Division; however the revenue and expenditures for the MHP are discretely accounted for, separate from the Building Division, and are so presented within this analysis.

When examining annual revenues and expenditures under BCC divisions, it should be noted that the licenses for individual occupations are renewed in concurrence with various renewal periods as stipulated by the enabling statutes. Some licenses are renewed annually while others are renewed triennially.[2] For occupational licenses that are renewed triennially, fees are paid only in the year that licenses are renewed, yet the expenditures associated with regulating triennially licensed professions are disbursed annually. For such triennial licenses, the BCC would have to collect sufficient revenue in the renewal year to administer licensure programs over the three-year renewal period in order for the licensure program to maintain solvency.

The regulation of the construction industry under the BCC is supported by state restricted funds collected under specific fee schedules established by state statute, administrative rule, or departmental order and paid by individuals and entities licensed or otherwise regulated. Examination and licensure fees under the Building, Electrical, Mechanical, Plan Review, and Plumbing Divisions are established in statute by the Legislature while various fees for inspection, certification, permitting, plan review, product approval, and miscellaneous services under these Divisions are proposed by the BCC and approved by the Construction Code Commission. All regulatory fees under the Boiler and Elevator Safety Divisions are established via rules promulgated by the BCC in consultation with the Boards of Boiler Rules and Elevator Safety. The revenues generated by these fees are deposited within the following funds which do not lapse into the General Fund at the close of the fiscal year:

- Construction Code Fund which supports the administration of the Building (excl. MHP), Electrical, Mechanical, Plan Review, and Plumbing Divisions
- Mobile Home Code Fund which supports the administration of the Manufactured Housing Program
- Boiler Inspection Fund which supports the administration of the Boiler Division
- Elevator Safety Fund which supports the administration of the Elevator Safety Division



As evidenced by the chart above, the closing balances within Construction Code Fund predominately reflect the renewal cycles of electricians, mechanics, and plumbers whose licenses were renewed in

[2] Licenses renewed triennially include: contractor licenses under the Electrical and Mechanical Divisions, master and contactor licenses under the Plumbing Division, all licenses under the Manufactured Housing Program, and the registration of building officials, inspectors, and plan reviewers under the Building Division.

FY 2007 and FY 2010 and generated significant net income. The closing FY 2010 balance has been drawn down in FY 2011 and FY 2012 to support continued regulation of the construction industry and will likely experience a significant influx of revenue in excess of expenditures when triennial licenses are renewed again in FY 2013. Statutory examination and licensure fees under the Building, Electrical, Mechanical, and Plumbing Divisions were increased by the Legislature in FY 2009. Again, the BCC with approval from the Construction Code Commission is empowered to increase inspection, certification, permitting, plan review, product approval fees without legislative action.

The Mobile Home Code Fund closing balances reflect the accumulation of net income between FY 2007 and FY 2012 with the exception of a net loss in FY 2011. Statutory fees deposited into the Mobile Home Code Fund were increased by the Legislature in FY 2006. Mobile Home Code Fund closing balances do not exhibited significant volatility due to triennial licenses because of the substantial proportion of revenue generated by annual title fees. Closing balances within the Boiler Inspection Fund reflect accumulating net income since FY 2009, subsequent to a FY 2007 increase of regulatory fees by the BCC in consultation with the Boiler Rules Board in response to a substantial net loss to the Boiler Inspection Fund during that year, which reduced the FY 2008 net loss. Similarly, closing balances within the Elevator Safety Fund reflect accumulating net income since regulatory fees were increased by the BCC in consultation with the Elevator Safety Board during FY 2008, subsequent to a net loss to the Elevator Safety Fund in FY 2007.

For accounting purposes, the expenditures disbursed under the BCC to regulate the construction industry can be classified under the following categories:

- Salaries and wages
- Longevity and insurance
- Retirement and FICA
- Terminal leave
- Out-of-state travel
- In-state travel and moving expenses
- Communications
- Utilities
- Contractual services
- Supplies and materials
- Equipment
- Legal expenses
- Information technology
- Miscellaneous
- Indirect LARA administrative service costs and DTMB IT service and project costs

LARA administrative service costs for the BCC (e.g. to support the Offices of Department Director, Finance and Administrative Services Team, Policy and Legislative Affairs, Communications, etc.) are allocated through the utilization of random moment sampling method; data is collected during randomly selected periods on the amount of time expended on matters pertaining to the BCC, costs are then allocated to the BCC in proportion to the amount of time expended on the BCC. Charges to maintain and support information technology (IT) services and projects for the BCC by the Department of Technology, Management, and Budget (DTMB) are billed to LARA comprehensively and allocated according to various methodologies depending on the type of service provided. Within the BCC, LARA allocates administrative service costs according to the number of FTEs and IT costs according to the number of personal computers within each BCC division.

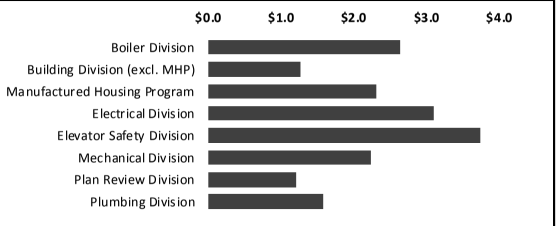
In the remainder of this memo, a brief statistical summary of the BCC overall and of each division within the BCC is presented as an analysis of the revenue generated from regulatory products, expenditures disbursed for implementation of regulation, and resulting net income (or loss) of the BCC overall and each division within the BCC between FY 2007 to FY 2012.[3]

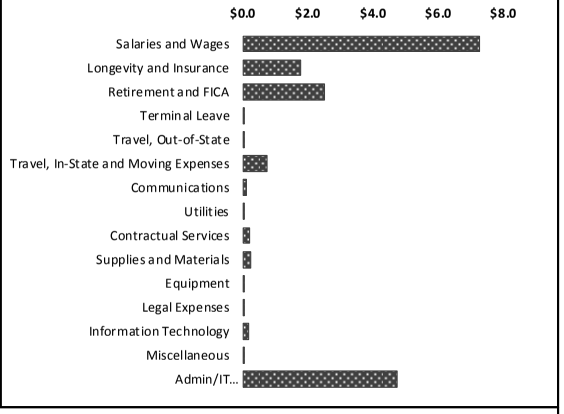
[3] It should be remembered that the six year period analyzed in this memo may not be strictly applicable to a longer-term outlook as macroeconomic conditions of the recent past have engendered particular challenges (e.g. the real estate bubble and resulting “Great Recession”), especially within the construction industry, which affect both the number of individuals and entities regulated under the BCC and the costs for the BCC to administer regulations.

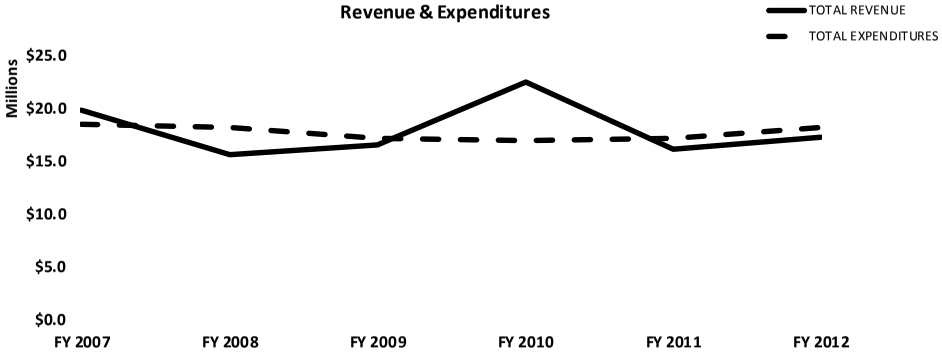
Bureau of Construction Codes

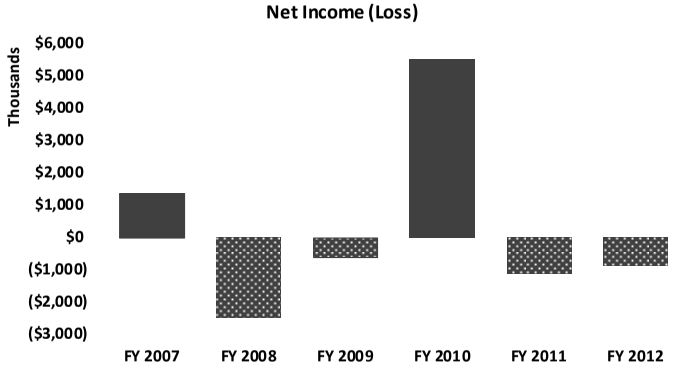
	FY 2007	FY 2008	FY 2009	FY 2010	FY 2011	FY 2012	AVG	%
Revenue								
Boiler Division	$1,838,188	$2,133,740	$2,445,690	$3,409,081	$2,861,782	$3,155,441	$2,640,654	14.6%
Building Division (excl. MHP)	$1,268,013	$1,321,999	$1,587,297	$1,075,546	$1,104,578	$1,224,470	$1,263,650	7.0%
Manufactured Housing Program	$2,405,959	$2,118,606	$2,722,386	$2,084,193	$1,885,196	$2,642,013	$2,309,725	12.8%
Electrical Division	$3,901,468	$2,347,389	$2,306,736	$4,529,356	$2,761,359	$2,771,057	$3,102,894	17.2%
Elevator Safety Division	$2,957,666	$3,472,185	$3,933,375	$4,122,572	$3,949,988	$4,013,584	$3,741,561	20.7%
Mechanical Division	$3,646,603	$1,607,234	$1,288,604	$3,912,137	$1,500,760	$1,407,793	$2,227,188	12.3%
Plan Review Division	$1,456,407	$1,446,034	$1,201,172	$986,967	$1,048,288	$1,121,775	$1,210,107	6.7%
Plumbing Division	$2,428,693	$1,294,722	$1,148,944	$2,459,480	$1,094,879	$1,038,886	$1,577,601	8.7%
TOTAL REVENUE	$19,902,996	$15,741,909	$16,634,204	$22,579,330	$16,206,829	$17,375,018	$18,073,381	100.0%
Expenditures								
Salaries and Wages	$7,771,366	$7,325,168	$7,046,501	$7,158,752	$7,180,606	$7,169,958	$7,275,392	41.0%
Longevity and Insurance	$1,856,809	$1,774,749	$1,678,181	$1,701,311	$1,810,131	$1,830,979	$1,775,360	10.0%
Retirement and FICA	$2,130,980	$2,250,546	$2,264,118	$2,384,571	$2,450,469	$3,458,995	$2,489,946	14.0%
Terminal Leave	$0	$0	$0	$0	$0	$24,373	$4,062	0.0%
Travel, Out-of-State	$8,076	$14,589	$5,887	$10,544	$4,188	$6,678	$8,327	0.0%
Travel, In-State and Moving Expenses	$770,059	$889,009	$715,417	$667,522	$687,875	$658,507	$731,398	4.1%
Communications	$99,487	$74,591	$77,227	$86,175	$102,090	$99,095	$89,777	0.5%
Utilities	$3,628	$3,946	$2,830	$3,957	$4,158	$2,944	$3,577	0.0%
Contractual Services	$240,516	$245,377	$254,648	$124,700	$171,364	$261,916	$216,420	1.2%
Supplies and Materials	$255,303	$242,341	$256,604	$264,569	$263,430	$213,613	$249,310	1.4%
Equipment	$22,655	$17,565	$18,468	$15,166	$18,151	$9,777	$16,964	0.1%
Legal Expenses	$0	$335	$1,310	$1,233	$0	$0	$480	0.0%
Information Technology	$388,261	$155,863	$147,274	$137,501	$50,121	$58,203	$156,204	0.9%
Miscellaneous	$46,772	$66,484	$31,589	$515	$10,852	($362)	$25,975	0.1%
Admin/IT Indirect Costs	$4,956,412	$5,159,724	$4,736,966	$4,481,227	$4,541,184	$4,460,719	$4,722,705	26.6%
TOTAL EXPENDITURES	$18,550,322	$18,220,286	$17,237,020	$17,037,742	$17,294,617	$18,255,395	$17,765,897	100.0%
NET INCOME (LOSS) & PROFIT MARGIN	$1,352,674	($2,478,377)	($602,816)	$5,541,588	($1,087,788)	($880,377)	**$307,484**	**1.7%**

Six Year Average (in millions)





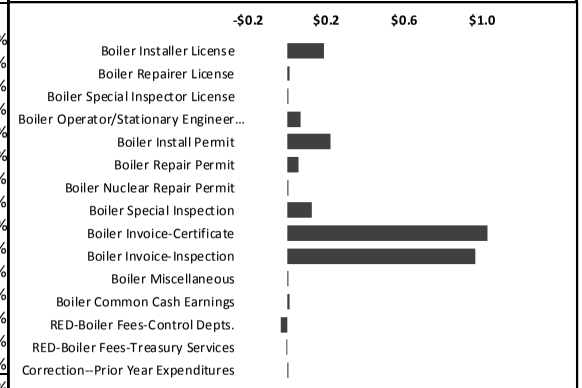


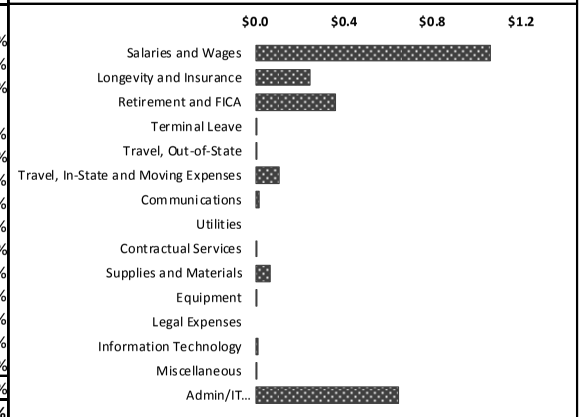


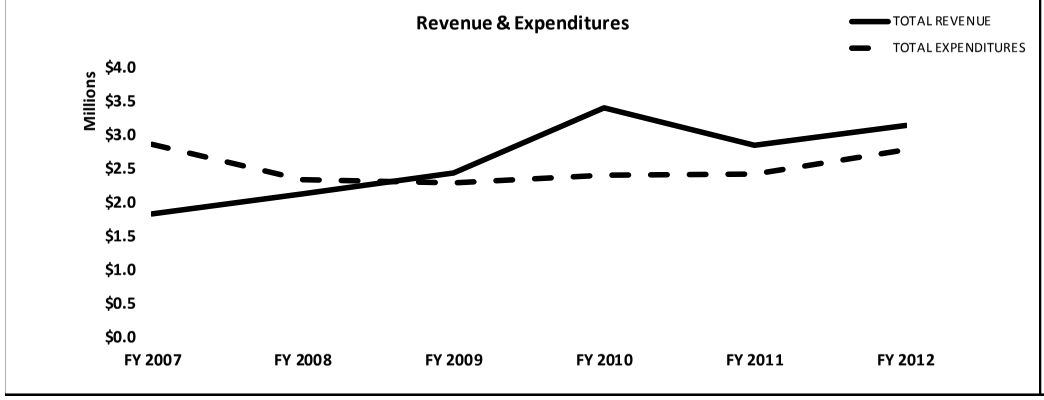
Boiler Division

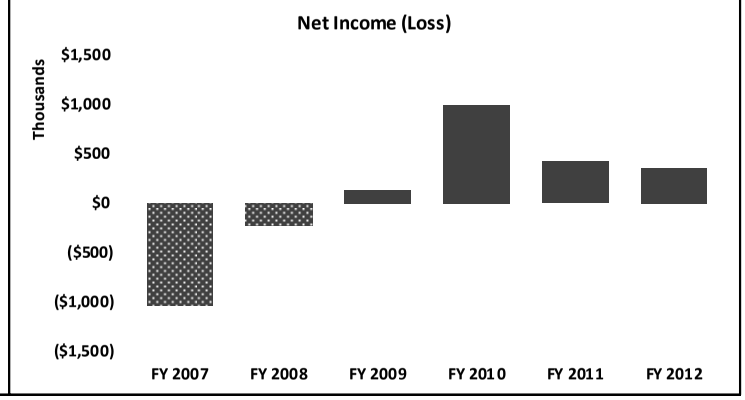
	FY 2007	FY 2008	FY 2009	FY 2010	FY 2011	FY 2012	AVG	%
Revenue								
Boiler Installer License	$183,575	$197,733	$185,470	$184,195	$226,585	$123,835	$183,565	7.0%
Boiler Repairer License	$11,535	$12,055	$13,120	$11,920	$15,235	$8,160	$12,004	0.5%
Boiler Special Inspector License	$5,088	$8,399	$7,850	$7,925	$7,608	$6,845	$7,286	0.3%
Boiler Operator/Stationary Engineer Registration	$0	$0	$138,885	$99,021	$92,018	$86,340	$69,377	2.6%
Boiler Install Permit	$207,065	$250,037	$231,225	$220,475	$204,870	$203,662	$219,556	8.3%
Boiler Repair Permit	$41,222	$62,332	$55,183	$54,740	$58,994	$61,062	$55,589	2.1%
Boiler Nuclear Repair Permit	$1,600	$400	$0	$0	$0	$1,200	$533	0.0%
Boiler Special Inspection	$94,001	$109,229	$127,810	$146,067	$117,766	$136,628	$121,917	4.6%
Boiler Invoice-Certificate	$764,823	$1,002,021	$1,080,180	$1,565,947	$787,046	$961,700	$1,026,953	38.9%
Boiler Invoice-Inspection	$503,654	$502,318	$638,810	$1,154,215	$1,387,626	$1,603,497	$965,020	36.5%
Boiler Miscellaneous	$10,608	$5,565	$7,821	$6,058	$2,522	$664	$5,540	0.2%
Boiler Common Cash Earnings	$36,890	$6,904	($1,646)	$1,590	$2,346	$2,093	$8,030	0.3%
RED-Boiler Fees-Control Depts.	($22,593)	($22,652)	($38,820)	($43,098)	($40,834)	($40,378)	($34,729)	-1.3%
RED-Boiler Fees-Treasury Services	($1,200)	($600)	($200)	($100)	$0	$0	($350)	0.0%
Correction--Prior Year Expenditures	$1,918	$0	$0	$126	$0	$132	$363	0.0%
TOTAL REVENUE	$1,838,188	$2,133,740	$2,445,690	$3,409,081	$2,861,782	$3,155,441	$2,640,654	100.0%
Expenditures								
Salaries and Wages	$1,105,132	$976,457	$1,036,336	$1,081,744	$1,035,222	$1,129,106	$1,060,666	42.0%
Longevity and Insurance	$266,464	$252,008	$239,196	$235,844	$236,720	$256,085	$247,720	9.8%
Retirement and FICA	$303,818	$315,499	$328,497	$348,609	$339,791	$520,826	$359,507	14.2%
Terminal Leave	$0	$0	$0	$0	$0	$3,776	$629	
Travel, Out-of-State	$189	$518	$172	$114	$229	$0	$204	0.0%
Travel, In-State and Moving Expenses	$110,597	$119,922	$101,383	$107,643	$109,535	$97,103	$107,697	4.3%
Communications	$14,681	$10,804	$11,391	$14,574	$17,185	$18,336	$14,495	0.6%
Utilities	$0	$0	$0	$0	$0	$0	$0	0.0%
Contractual Services	$6,295	$339	$3,458	$2,197	$3,392	$6,080	$3,627	0.1%
Supplies and Materials	$63,534	$61,144	$76,767	$65,316	$80,493	$56,816	$67,345	2.7%
Equipment	$8,196	$4,584	$4,745	$4,123	$5,486	$1,421	$4,759	0.2%
Legal Expenses	$0	$0	$0	$0	$0	$0	$0	0.0%
Information Technology	$57,361	$713	$230	$133	$354	$1,244	$10,006	0.4%
Miscellaneous	$830	$7,644	$6,240	$104	$9,050	$362	$4,038	0.2%
Admin/IT Indirect Costs	$929,810	$604,629	$498,015	$548,630	$591,417	$697,178	$644,946	25.5%
TOTAL EXPENDITURES	$2,866,907	$2,354,262	$2,306,430	$2,409,032	$2,428,876	$2,788,335	$2,525,640	100.0%
NET INCOME (LOSS) & PROFIT MARGIN	($1,028,719)	($220,522)	$139,260	$1,000,049	$432,906	$367,106	**$115,013**	**4.4%**

Six Year Average (in millions)





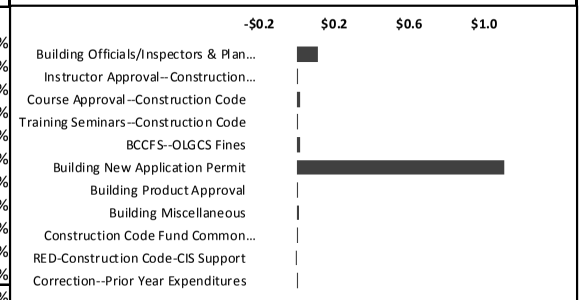


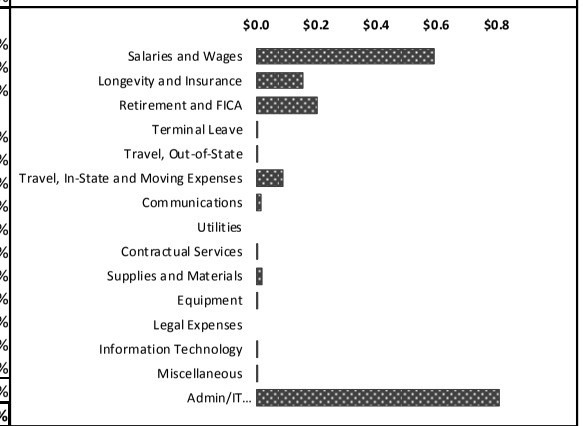


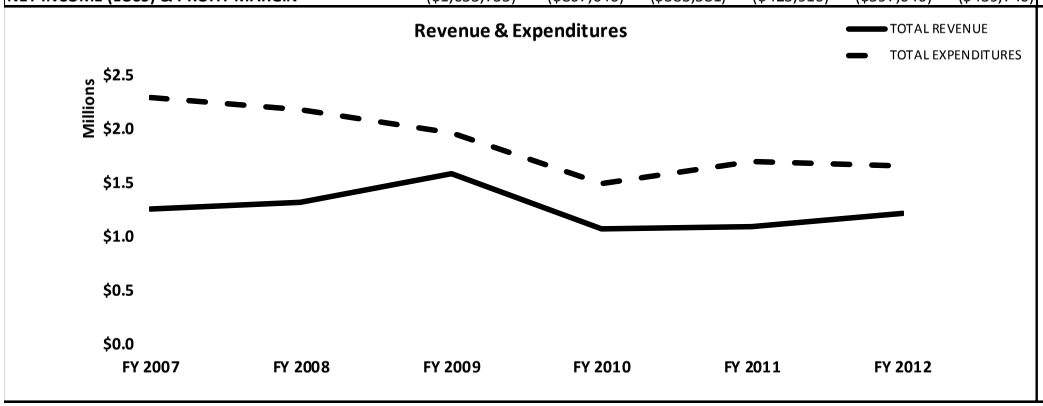
Building Division (excl. MHP)

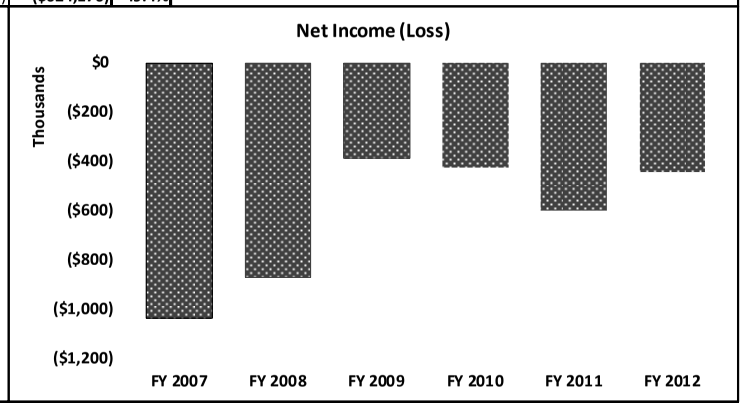
	FY 2007	FY 2008	FY 2009	FY 2010	FY 2011	FY 2012	AVG	%
Revenue								
Building Officials/Inspectors & Plan Reviewer Registratic	$9,222	$21,899	$311,749	$15,242	$5,532	$295,858	$109,917	8.7%
Instructor Approval--Construction Code	$2,080	$2,375	$4,250	$6,775	$2,600	$3,000	$3,513	0.3%
Course Approval--Construction Code	$9,075	$9,000	$7,750	$23,725	$13,450	$20,500	$13,917	1.1%
Training Seminars--Construction Code	$2,220	$0	$0	$0	$0	$0	$370	0.0%
BCCFS--OLGCS Fines	$34,563	$3,688	$15,778	$8,250	$0	$26,800	$14,846	1.2%
Building New Application Permit	$1,185,979	$1,249,518	$1,235,391	$1,013,843	$1,081,632	$872,184	$1,106,425	87.6%
Building Product Approval	$500	$0	$0	($100)	$0	$0	$67	0.0%
Building Miscellaneous	$15,029	$20,739	$10,022	$6,378	$2,409	$5,628	$10,034	0.8%
Construction Code Fund Common Cash Earnings	$8,388	$14,781	$2,356	$847	$1,369	$500	$4,707	0.4%
RED-Construction Code-CIS Support	$0	$0	$0	$0	($2,414)	$0	($402)	0.0%
Correction--Prior Year Expenditures	$957	$0	$0	$585	$0	$0	$257	0.0%
TOTAL REVENUE	$1,268,013	$1,321,999	$1,587,297	$1,075,546	$1,104,578	$1,224,470	$1,263,650	100.0%
Expenditures								
Salaries and Wages	$666,069	$570,135	$561,687	$543,762	$633,537	$559,203	$589,066	31.2%
Longevity and Insurance	$174,416	$149,198	$138,233	$133,476	$174,012	$160,488	$154,970	8.2%
Retirement and FICA	$183,596	$180,689	$185,810	$183,942	$210,261	$271,489	$202,631	10.7%
Terminal Leave	$0	$0	$0	$0	$0	$6,844	$1,141	
Travel, Out-of-State	$2,108	$4,054	$228	$1,990	$0	$587	$1,495	0.1%
Travel, In-State and Moving Expenses	$99,801	$94,529	$84,106	$85,389	$87,177	$82,479	$88,914	4.7%
Communications	$18,148	$12,769	$13,087	$13,181	$12,660	$11,688	$13,589	0.7%
Utilities	$0	$0	$0	$0	$0	$0	$0	0.0%
Contractual Services	$6,015	$2,369	$6,811	$2,107	$2,617	$13,043	$5,494	0.3%
Supplies and Materials	$15,123	$22,377	$12,138	$8,656	$28,036	$15,588	$16,986	0.9%
Equipment	$1,020	$815	$850	$1,321	$1,379	$1,353	$1,123	0.1%
Legal Expenses	$0	$0	$0	$0	$0	$0	$0	0.0%
Information Technology	$2,227	$713	$62	$619	$0	$1,036	$776	0.0%
Miscellaneous	$7,518	$9,448	$3,584	$0	$0	$0	$3,425	0.2%
Admin/IT Indirect Costs	$1,125,706	$1,141,948	$964,282	$525,015	$551,939	$540,419	$808,218	42.8%
TOTAL EXPENDITURES	$2,301,748	$2,189,045	$1,970,878	$1,499,456	$1,701,618	$1,664,216	$1,887,827	100.0%
NET INCOME (LOSS) & PROFIT MARGIN	($1,033,735)	($867,046)	($383,581)	($423,910)	($597,040)	($439,746)	**($624,176)**	**-49.4%**

Six Year Average (in millions)





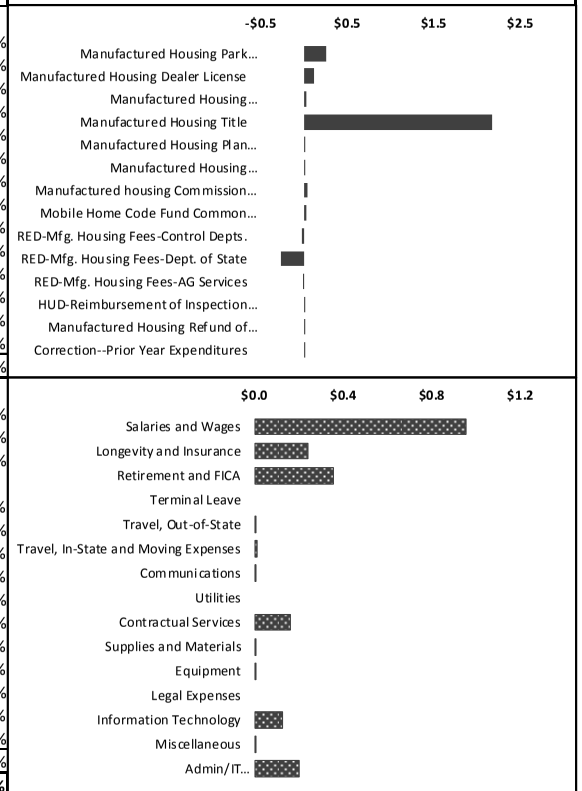




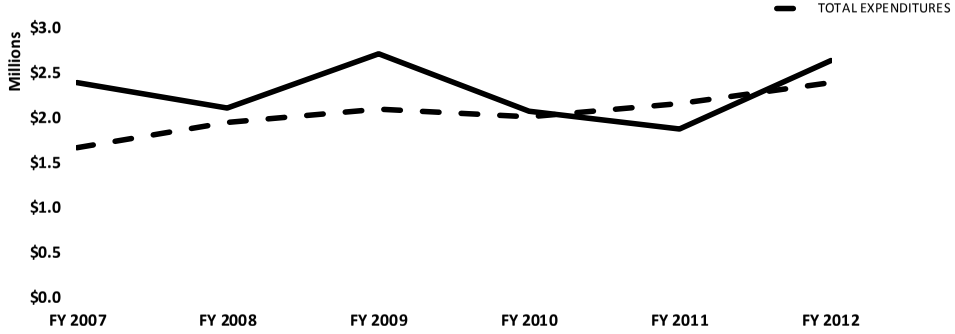
Manufactured Housing Program

	FY 2007	FY 2008	FY 2009	FY 2010	FY 2011	FY 2012	AVG	%
Revenue								
Manufactured Housing Park Operator License	$115,390	$22,801	$565,985	$171,616	$60,631	$552,709	$248,189	10.7%
Manufactured Housing Dealer License	$74,053	$33,525	$232,110	$72,878	$17,365	$211,905	$106,973	4.6%
Manufactured Housing Installer/Repairer License	$24,825	$6,100	$46,879	$21,610	$3,750	$41,036	$24,033	1.0%
Manufactured Housing Title	$2,451,682	$2,245,718	$2,153,098	$2,121,060	$1,956,162	$2,116,165	$2,173,981	94.1%
Manufactured Housing Plan Review/Permit	$5,740	$2,054	$1,573	$285	$370	$1,286	$1,885	0.1%
Manufactured Housing Publication/Copy Fees	$518	$689	$442	$1,407	$603	$314	$662	0.0%
Manufactured housing Commission Fines	$6,365	$8,980	$9,105	$11,000	$127,898	$19,453	$30,467	1.3%
Mobile Home Code Fund Common Cash Earnings	$50,074	$61,343	$20,958	$7,884	$4,752	$2,553	$24,594	1.1%
RED-Mfg. Housing Fees-Control Depts.	($16,159)	($12,179)	($32,256)	($37,217)	($33,942)	($36,681)	($28,072)	-1.2%
RED-Mfg. Housing Fees-Dept. of State	($287,571)	($250,434)	($264,879)	($286,329)	($252,393)	($266,793)	($268,067)	-11.6%
RED-Mfg. Housing Fees-AG Services	($37,931)	$0	$0	$0	$0	$0	($6,322)	-0.3%
HUD-Reimbursement of Inspection Costs	$18,015	$0	($10,629)	$0	$0	$0	$1,231	0.1%
Manufactured Housing Refund of Prior Year A/P	$0	$10	$0	$0	$0	$0	$2	0.0%
Correction--Prior Year Expenditures	$959	$0	$0	$0	$0	$66	$171	0.0%
TOTAL REVENUE	$2,405,959	$2,118,606	$2,722,386	$2,084,193	$1,885,196	$2,642,013	$2,309,725	100.0%
Expenditures								
Salaries and Wages	$777,200	$911,935	$958,386	$984,219	$1,043,153	$1,055,682	$955,096	46.4%
Longevity and Insurance	$166,235	$214,684	$233,095	$241,947	$280,454	$291,655	$238,012	11.6%
Retirement and FICA	$214,612	$295,177	$330,564	$347,966	$389,010	$553,188	$355,086	17.3%
Terminal Leave	$0	$0	$0	$0	$0	$0	$0	
Travel, Out-of-State	$0	$0	$0	$0	$10	$714	$121	0.0%
Travel, In-State and Moving Expenses	$2,675	$4,072	$12,776	$20,850	$22,930	$7,905	$11,868	0.6%
Communications	$1,621	$1,044	$1,013	$1,554	$1,555	$2,466	$1,542	0.1%
Utilities	$0	$0	$0	$0	$0	$0	$0	0.0%
Contractual Services	$161,267	$198,399	$196,091	$79,351	$124,963	$198,149	$159,703	7.8%
Supplies and Materials	$4,459	$1,437	$19,122	$7,813	$5,375	$4,189	$7,066	0.3%
Equipment	$1,020	$815	$850	$336	$0	$0	$504	0.0%
Legal Expenses	$0	$0	$0	$0	$0	$0	$0	0.0%
Information Technology	$210,616	$151,810	$146,673	$135,428	$58,774	$48,860	$125,360	6.1%
Miscellaneous	$833	$1,121	$327	$0	$162	$0	$407	0.0%
Admin/IT Indirect Costs	$137,899	$182,556	$203,926	$201,840	$247,098	$239,896	$202,202	9.8%
TOTAL EXPENDITURES	$1,678,437	$1,963,050	$2,102,823	$2,021,304	$2,173,483	$2,402,704	$2,056,967	100.0%
NET INCOME (LOSS) & PROFIT MARGIN	$727,522	$155,556	$619,563	$62,889	($288,287)	$239,309	**$252,759**	**10.9%**

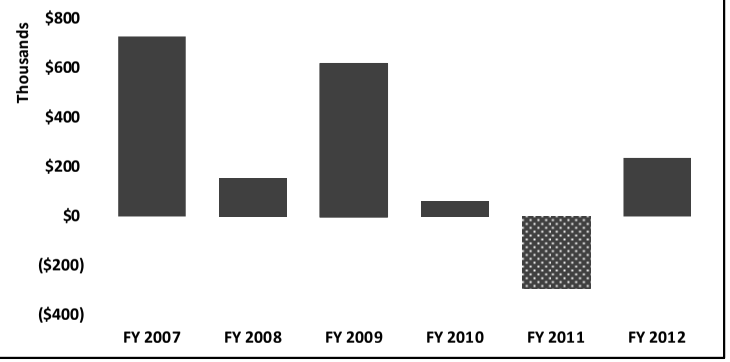
Six Year Average (in millions)



Revenue & Expenditures



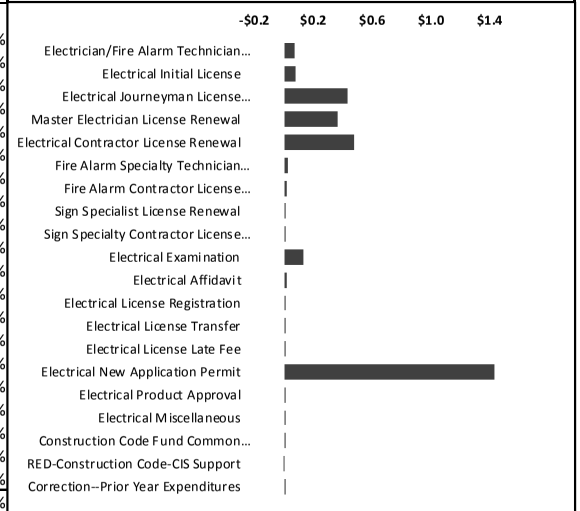
Net Income (Loss)

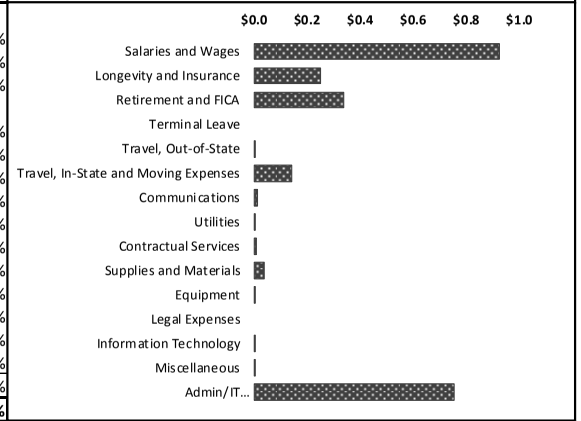


Electrical Division

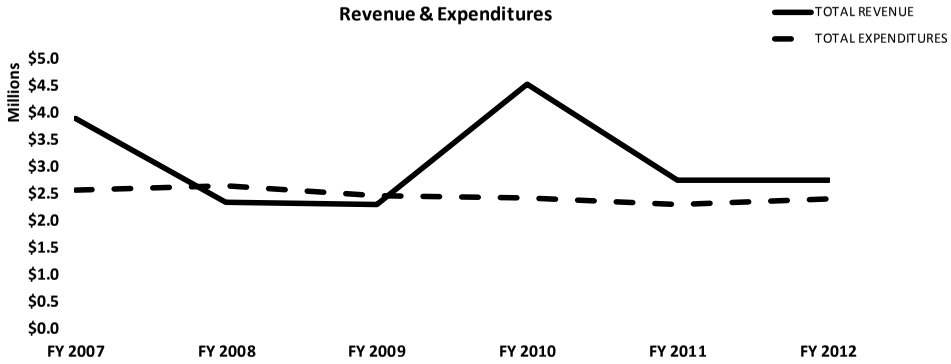
	FY 2007	FY 2008	FY 2009	FY 2010	FY 2011	FY 2012	AVG	%
Revenue								
Electrician/Fire Alarm Technician Apprentice Registratio	$125,560	$62,829	$77,881	$70,011	$53,508	$55,913	$74,284	2.4%
Electrical Initial License	$87,854	$59,075	$63,354	$111,677	$76,644	$54,410	$75,502	2.4%
Electrical Journeyman License Renewal	$283,948	$310,550	$305,361	$571,135	$559,316	$563,202	$432,252	13.9%
Master Electrician License Renewal	$201,866	$242,619	$254,710	$495,088	$489,105	$493,245	$362,772	11.7%
Electrical Contractor License Renewal	$1,141,656	$12,544	$6,649	$1,644,162	$19,815	$12,460	$472,881	15.2%
Fire Alarm Specialty Technician License Renewal	$17,305	$18,750	$18,895	$34,960	$34,565	$33,525	$26,333	0.8%
Fire Alarm Contractor License Renewal	$37,050	$550	$350	$49,675	$2,330	$550	$15,084	0.5%
Sign Specialist License Renewal	$8,175	$8,330	$7,325	$14,025	$12,830	$13,075	$10,627	0.3%
Sign Specialty Contractor License Renewal	$19,060	$390	$0	$29,253	$565	$0	$8,211	0.3%
Electrical Examination	$69,880	$61,760	$149,745	$190,800	$150,735	$167,200	$131,687	4.2%
Electrical Affidavit	$45,860	$1,461	$384	$64,500	$2,000	$0	$19,034	0.6%
Electrical License Registration	$1,108	$565	$1,365	$1,453	$1,190	$1,130	$1,135	0.0%
Electrical License Transfer	$5,712	$13,482	$2,496	$2,761	$2,465	$3,095	$5,002	0.2%
Electrical License Late Fee	$13,605	$11,935	$9,725	$11,870	$19,430	$5,147	$11,952	0.4%
Electrical New Application Permit	$1,797,930	$1,500,573	$1,393,292	$1,218,659	$1,319,615	$1,360,891	$1,431,827	46.1%
Electrical Product Approval	$0	$0	$500	$35	$0	$0	$89	0.0%
Electrical Miscellaneous	$16,145	$15,731	$11,280	$13,260	$19,858	$6,082	$13,726	0.4%
Construction Code Fund Common Cash Earnings	$25,808	$26,245	$3,424	$3,568	$3,423	$1,132	$10,600	0.3%
RED-Construction Code-CIS Support	$0	$0	$0	$0	($6,035)	$0	($1,006)	0.0%
Correction--Prior Year Expenditures	$2,946	$0	$0	$2,464	$0	$0	$902	0.0%
TOTAL REVENUE	$3,901,468	$2,347,389	$2,306,736	$4,529,356	$2,761,359	$2,771,057	$3,102,894	100.0%
Expenditures								
Salaries and Wages	$1,122,228	$993,218	$910,137	$885,463	$830,267	$808,279	$924,932	37.3%
Longevity and Insurance	$296,974	$266,536	$242,752	$248,599	$231,141	$223,758	$251,627	10.1%
Retirement and FICA	$309,414	$330,015	$318,558	$321,864	$316,933	$436,888	$338,945	13.7%
Terminal Leave	$0	$0	$0	$0	$0	$0	$0	
Travel, Out-of-State	$0	$30	$0	$7	$54	$37	$21	0.0%
Travel, In-State and Moving Expenses	$159,536	$200,544	$163,058	$118,377	$110,155	$95,415	$141,181	5.7%
Communications	$14,719	$11,972	$12,083	$12,818	$13,338	$15,341	$13,379	0.5%
Utilities	$3,628	$3,946	$2,830	$3,957	$4,158	$2,944	$3,577	0.1%
Contractual Services	$14,195	$9,041	$14,114	$8,931	$7,857	$3,798	$9,656	0.4%
Supplies and Materials	$44,193	$24,253	$37,522	$46,455	$42,661	$34,738	$38,304	1.5%
Equipment	$99	$0	$323	$431	$618	$498	$328	0.0%
Legal Expenses	$0	$0	$0	$0	$0	$0	$0	0.0%
Information Technology	$8,815	$713	$62	$133	$217	$1,036	$1,829	0.1%
Miscellaneous	$2,293	$765	($333)	$122	$916	$0	$627	0.0%
Admin/IT Indirect Costs	$597,217	$827,013	$779,064	$795,966	$748,118	$782,450	$754,971	30.5%
TOTAL EXPENDITURES	$2,573,309	$2,668,046	$2,480,171	$2,443,123	$2,306,433	$2,405,181	$2,479,377	100.0%
NET INCOME (LOSS) & PROFIT MARGIN	$1,328,159	($320,657)	($173,435)	$2,086,233	$454,926	$365,876	**$623,517**	**20.1%**

Six Year Average (in millions)

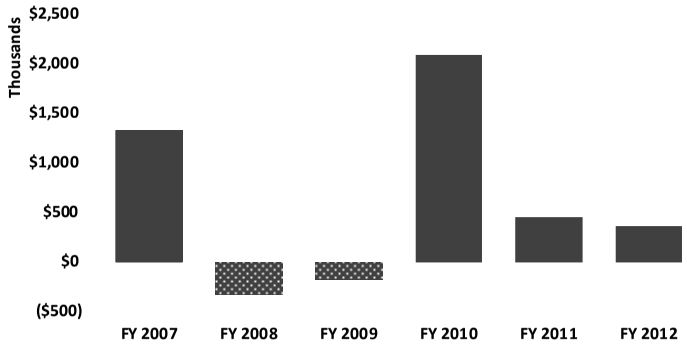




Revenue & Expenditures



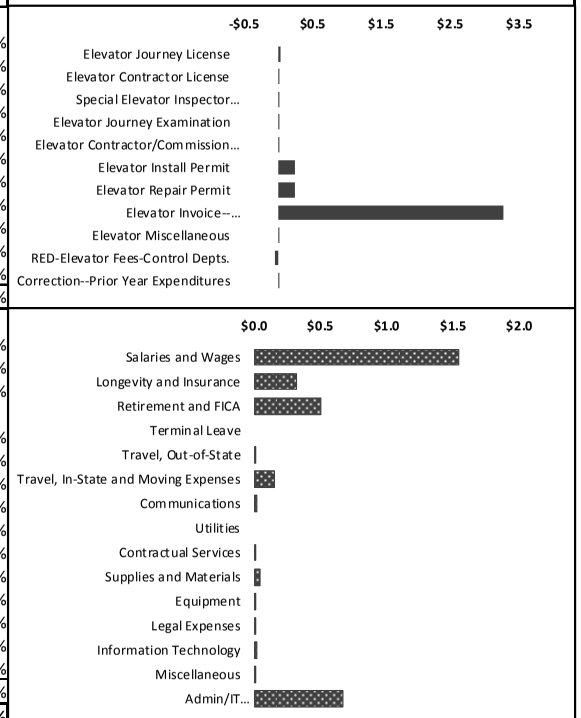
Net Income (Loss)



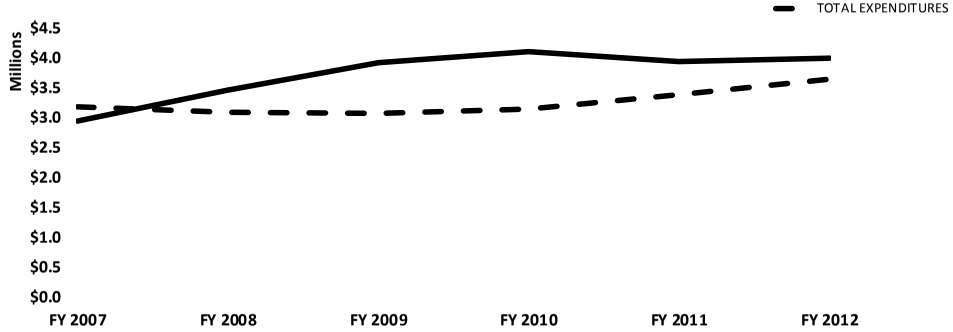
Elevator Safety Division

	FY 2007	FY 2008	FY 2009	FY 2010	FY 2011	FY 2012	AVG	%
Revenue								
Elevator Journey License	$18,195	$19,330	$37,281	$35,366	$34,313	$32,720	$29,534	0.8%
Elevator Contractor License	$6,100	$4,790	$9,827	$9,072	$8,723	$8,440	$7,825	0.2%
Special Elevator Inspector Commission (Cert. of Comp.)	$105	$0	$25	$0	$100	$220	$75	0.0%
Elevator Journey Examination	$1,695	$2,975	$7,760	$6,300	$3,125	$2,200	$4,009	0.1%
Elevator Contractor/Commission Examination	$1,035	$405	$1,400	$1,750	$1,750	$1,630	$1,328	0.0%
Elevator Install Permit	$257,135	$281,950	$230,570	$230,900	$211,060	$248,790	$243,401	6.5%
Elevator Repair Permit	$162,261	$224,105	$321,651	$264,184	$236,860	$228,255	$239,553	6.4%
Elevator Invoice--Certification/Inspection	$2,535,215	$2,963,088	$3,376,643	$3,631,068	$3,506,692	$3,547,485	$3,260,032	87.1%
Elevator Miscellaneous	$2,062	$1,289	$3,495	$2,528	$2,964	$3,697	$2,673	0.1%
RED-Elevator Fees-Control Depts.	($28,055)	($26,586)	($55,277)	($58,688)	($55,601)	($59,985)	($47,365)	-1.3%
Correction--Prior Year Expenditures	$1,918	$839	$0	$91	$0	$132	$497	0.0%
TOTAL REVENUE	$2,957,666	$3,472,185	$3,933,375	$4,122,572	$3,949,988	$4,013,584	$3,741,561	100.0%
Expenditures								
Salaries and Wages	$1,443,054	$1,545,315	$1,509,573	$1,543,572	$1,622,445	$1,591,468	$1,542,571	47.2%
Longevity and Insurance	$275,775	$288,296	$296,642	$309,722	$352,971	$358,899	$313,718	9.6%
Retirement and FICA	$394,796	$433,386	$454,543	$482,509	$515,046	$714,305	$499,097	15.3%
Terminal Leave	$0	$0	$0	$0	$0	$0	$0	
Travel, Out-of-State	$2,284	$4,018	$3,563	$2,881	$3,895	$2,336	$3,163	0.1%
Travel, In-State and Moving Expenses	$137,567	$178,837	$152,839	$141,497	$155,267	$153,345	$153,225	4.7%
Communications	$17,834	$14,735	$15,006	$14,694	$25,856	$22,593	$18,453	0.6%
Utilities	$0	$0	$0	$0	$0	$0	$0	0.0%
Contractual Services	$5,719	$1,978	$53	$3,114	$447	$23,962	$5,879	0.2%
Supplies and Materials	$34,875	$41,488	$48,297	$49,215	$43,034	$45,094	$43,667	1.3%
Equipment	$1,400	$1,436	$1,386	$1,386	$3,225	($553)	$1,380	0.0%
Legal Expenses	$0	$0	$0	$12	$0	$0	$2	0.0%
Information Technology	$100,508	$713	$62	$199	($9,656)	$1,244	$15,512	0.5%
Miscellaneous	$1,891	$1,971	$5,917	$29	$0	$0	$1,635	0.1%
Admin/IT Indirect Costs	$788,122	$582,875	$593,957	$614,406	$680,661	$740,741	$666,794	20.4%
TOTAL EXPENDITURES	$3,203,824	$3,095,046	$3,081,837	$3,163,237	$3,393,191	$3,653,435	$3,265,095	100.0%
NET INCOME (LOSS) & PROFIT MARGIN	($246,158)	$377,139	$851,538	$959,335	$556,797	$360,149	**$476,466**	**12.7%**

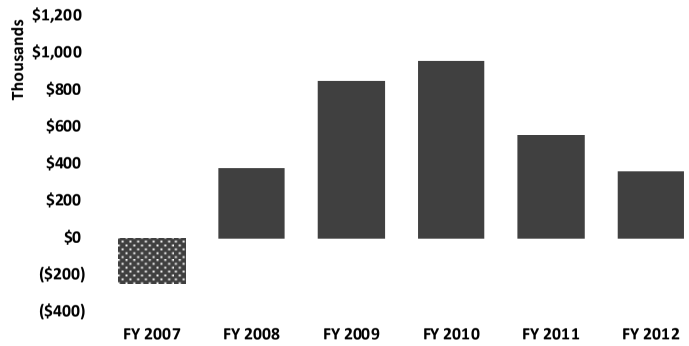
Six Year Average (in millions)



Revenue & Expenditures



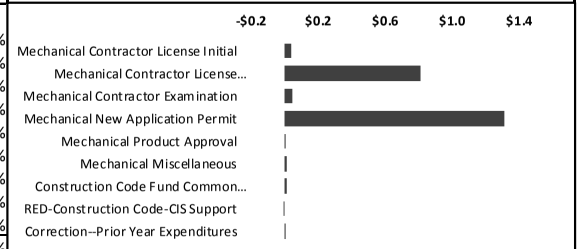
Net Income (Loss)

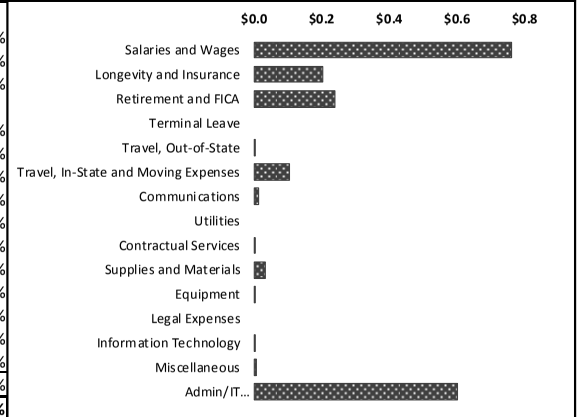


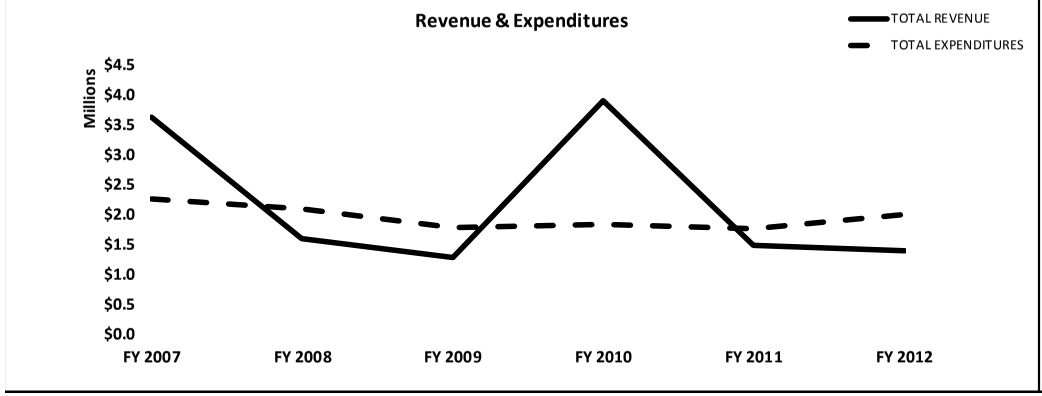
Mechanical Division

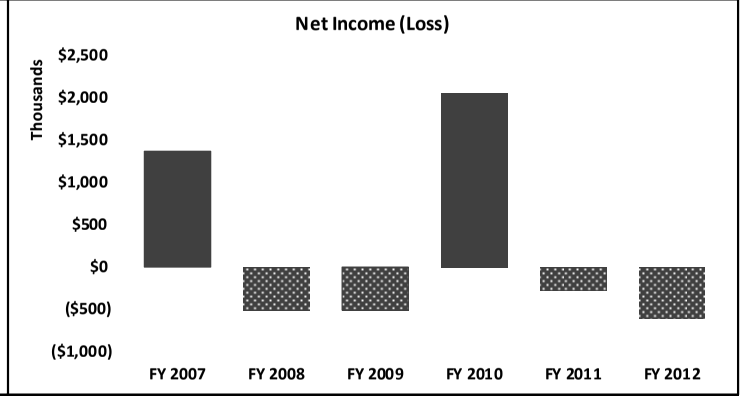
	FY 2007	FY 2008	FY 2009	FY 2010	FY 2011	FY 2012	AVG	%
Revenue								
Mechanical Contractor License Initial	$45,230	$46,405	$30,890	$26,205	$40,905	$31,780	$36,903	1.7%
Mechanical Contractor License Renewal	$1,934,686	$140,455	$29,410	$2,576,475	$152,371	$28,130	$810,255	36.4%
Mechanical Contractor Examination	$23,045	$18,485	$48,200	$58,745	$47,103	$55,875	$41,909	1.9%
Mechanical New Application Permit	$1,601,884	$1,366,563	$1,160,557	$1,230,032	$1,244,274	$1,273,550	$1,312,810	58.9%
Mechanical Product Approval	$1,525	$3,500	$2,575	$1,500	$1,500	$4,500	$2,517	0.1%
Mechanical Miscellaneous	$13,357	$13,856	$15,060	$13,970	$16,026	$13,383	$14,276	0.6%
Construction Code Fund Common Cash Earnings	$24,122	$17,970	$1,913	$3,081	$1,860	$575	$8,254	0.4%
RED-Construction Code-CIS Support	$0	$0	$0	$0	($3,280)	$0	($547)	0.0%
Correction--Prior Year Expenditures	$2,753	$0	$0	$2,128	$0	$0	$814	0.0%
TOTAL REVENUE	$3,646,603	$1,607,234	$1,288,604	$3,912,137	$1,500,760	$1,407,793	$2,227,188	100.0%
Expenditures								
Salaries and Wages	$992,987	$784,274	$693,580	$702,018	$670,250	$710,150	$758,876	38.5%
Longevity and Insurance	$263,636	$213,193	$173,213	$172,653	$183,446	$201,152	$201,215	10.2%
Retirement and FICA	$271,716	$226,147	$211,821	$226,982	$202,530	$300,464	$239,943	12.2%
Terminal Leave	$0	$0	$0	$0	$0	$0	$0	
Travel, Out-of-State	$1,684	$2,591	$1,229	$1,395	$0	$1,864	$1,460	0.1%
Travel, In-State and Moving Expenses	$126,053	$133,797	$93,490	$86,093	$94,017	$101,894	$105,891	5.4%
Communications	$13,759	$10,083	$11,174	$12,433	$14,910	$13,428	$12,631	0.6%
Utilities	$0	$0	$0	$0	$0	$0	$0	0.0%
Contractual Services	$4,806	$3,174	$1,014	$3,771	$4,259	$4,463	$3,581	0.2%
Supplies and Materials	$44,598	$37,874	$27,999	$40,004	$27,218	$23,180	$33,479	1.7%
Equipment	$6,709	$6,408	$6,839	$4,632	$3,613	$3,493	$5,282	0.3%
Legal Expenses	$0	$0	$0	$0	$0	$0	$0	0.0%
Information Technology	$2,785	$713	$62	$66	$0	$1,036	$777	0.0%
Miscellaneous	$12,592	$23,179	$10,584	$260	$724	($724)	$7,769	0.4%
Admin/IT Indirect Costs	$533,502	$668,889	$563,589	$605,395	$576,562	$649,338	$599,546	30.4%
TOTAL EXPENDITURES	$2,274,827	$2,110,321	$1,794,593	$1,855,701	$1,777,529	$2,009,738	$1,970,452	100.0%
NET INCOME (LOSS) & PROFIT MARGIN	$1,371,776	($503,087)	($505,989)	$2,056,436	($276,769)	($601,945)	**$256,737**	**11.5%**

Six Year Average (in millions)





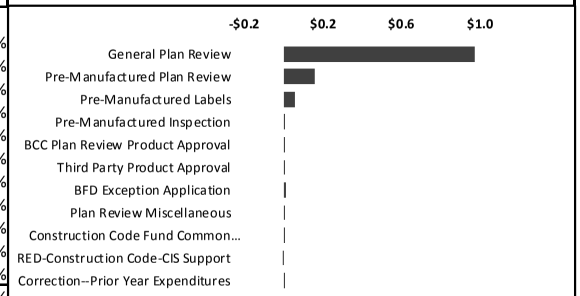


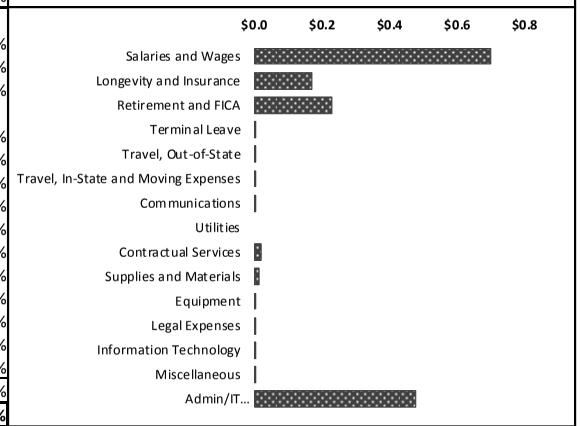


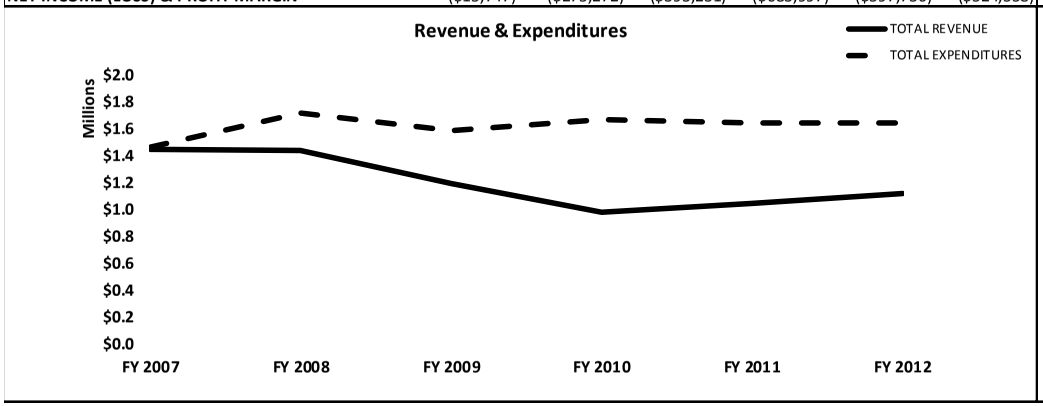
Plan Review Division

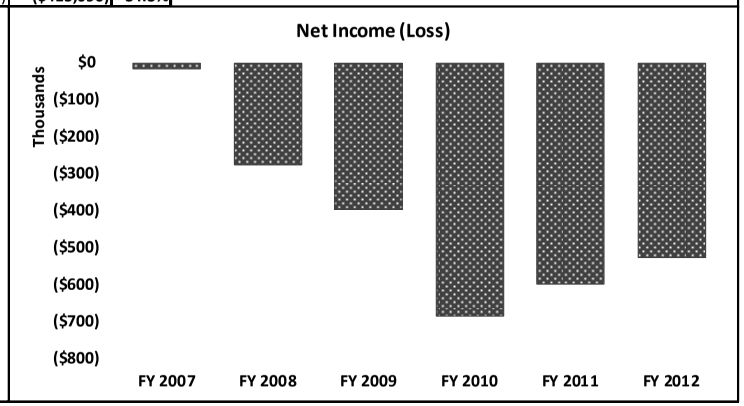
	FY 2007	FY 2008	FY 2009	FY 2010	FY 2011	FY 2012	AVG	%
Revenue								
General Plan Review	$973,158	$1,130,571	$1,021,721	$844,454	$892,159	$951,123	$968,865	80.1%
Pre-Manufactured Plan Review	$289,586	$202,472	$129,021	$97,000	$109,417	$113,726	$156,870	13.0%
Pre-Manufactured Labels	$132,750	$75,575	$23,325	$28,425	$31,516	$37,350	$54,824	4.5%
Pre-Manufactured Inspection	$7,927	$0	$13,139	$2,369	$2,947	$5,417	$5,300	0.4%
BCC Plan Review Product Approval	$1,000	$500	$500	$500	$500	$3,800	$1,133	0.1%
Third Party Product Approval	$18,900	$1,650	$1,661	$1,950	$1,500	$1,500	$4,527	0.4%
BFD Exception Application	$19,600	$15,900	$7,800	$9,810	$10,700	$7,900	$11,952	1.0%
Plan Review Miscellaneous	$2,752	$3,198	$2,222	$1,144	$540	$500	$1,726	0.1%
Construction Code Fund Common Cash Earnings	$9,634	$16,167	$1,783	$777	$1,300	$458	$5,020	0.4%
RED-Construction Code-CIS Support	$0	$0	$0	$0	($2,291)	$0	($382)	0.0%
Correction--Prior Year Expenditures	$1,100	$0	$0	$537	$0	$0	$273	0.0%
TOTAL REVENUE	$1,456,407	$1,446,034	$1,201,172	$986,967	$1,048,288	$1,121,775	$1,210,107	100.0%
Expenditures								
Salaries and Wages	$719,921	$750,350	$664,918	$689,823	$666,516	$701,601	$698,855	43.0%
Longevity and Insurance	$165,455	$178,645	$162,627	$172,837	$175,056	$172,992	$171,269	10.5%
Retirement and FICA	$191,516	$218,968	$196,518	$219,484	$219,929	$329,960	$229,396	14.1%
Terminal Leave	$0	$0	$0	$0	$0	$3,767	$628	
Travel, Out-of-State	$1,062	$879	$332	$3,278	$0	$555	$1,018	0.1%
Travel, In-State and Moving Expenses	$2,805	$4,445	$6,230	$5,923	$4,413	$6,162	$4,996	0.3%
Communications	$6,156	$4,072	$4,682	$5,234	$4,695	$4,607	$4,908	0.3%
Utilities	$0	$0	$0	$0	$0	$0	$0	0.0%
Contractual Services	$27,242	$21,158	$22,035	$17,795	$19,136	$6,295	$18,944	1.2%
Supplies and Materials	$13,679	$19,867	$12,689	$7,115	$13,983	$12,723	$13,343	0.8%
Equipment	$4,192	$3,507	$3,475	$2,461	$2,429	$2,343	$3,068	0.2%
Legal Expenses	$0	$335	$1,310	$1,221	$0	$0	$478	0.0%
Information Technology	$3,166	$0	$62	$663	$214	$2,711	$1,136	0.1%
Miscellaneous	$4,020	$3,595	$0	$0	$0	$0	$1,269	0.1%
Admin/IT Indirect Costs	$332,940	$515,486	$519,524	$545,129	$539,655	$402,617	$475,892	29.3%
TOTAL EXPENDITURES	$1,472,154	$1,721,306	$1,594,403	$1,670,964	$1,646,024	$1,646,333	$1,625,197	100.0%
NET INCOME (LOSS) & PROFIT MARGIN	($15,747)	($275,272)	($393,231)	($683,997)	($597,736)	($524,558)	**($415,090)**	**-34.3%**

Six Year Average (in millions)





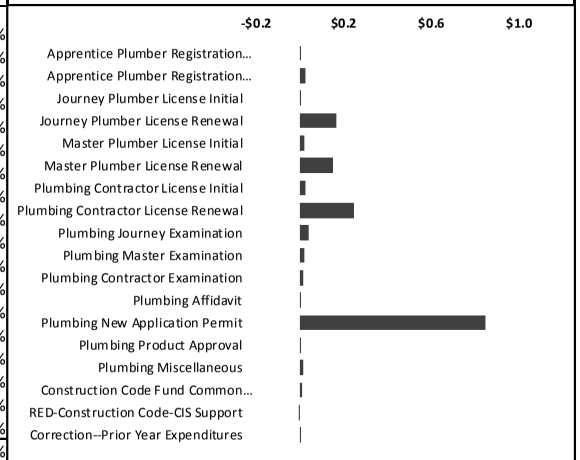


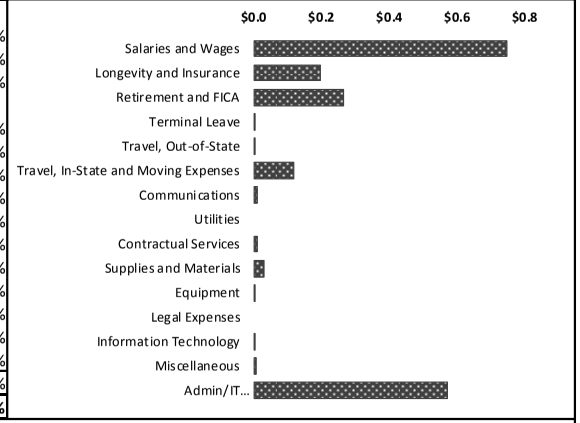


Plumbing Division

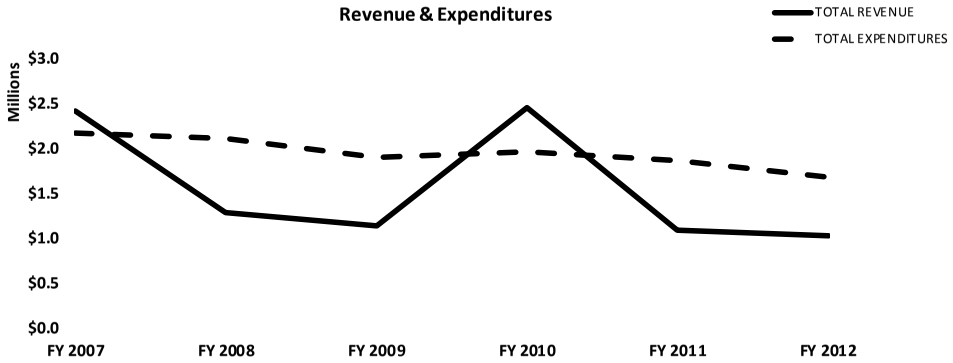
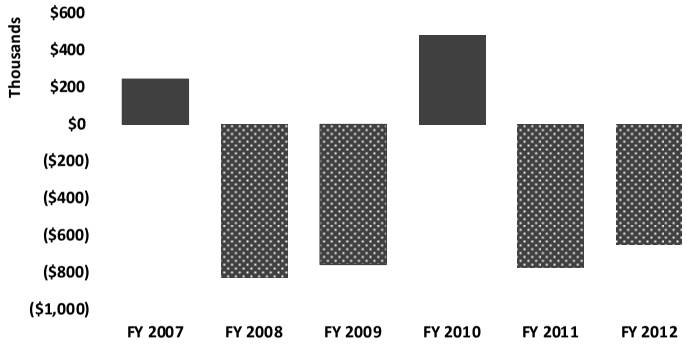
	FY 2007	FY 2008	FY 2009	FY 2010	FY 2011	FY 2012	AVG	%
Revenue								
Apprentice Plumber Registration Initial	$3,484	$3,710	$4,255	$5,770	$7,865	$6,485	$5,262	0.3%
Apprentice Plumber Registration Renewal	$10,188	$10,300	$27,525	$28,023	$24,820	$26,580	$21,239	1.3%
Journey Plumber License Initial	$5,315	$2,965	$4,550	$4,160	$6,730	$3,570	$4,548	0.3%
Journey Plumber License Renewal	$109,460	$108,819	$203,025	$198,127	$194,745	$175,767	$164,991	10.5%
Master Plumber License Initial	$19,335	$20,506	$12,107	$18,600	$20,100	$10,340	$16,831	1.1%
Master Plumber License Renewal	$371,470	$13,575	$6,625	$490,880	$11,750	$4,140	$149,740	9.5%
Plumbing Contractor License Initial	$23,666	$23,337	$13,129	$28,181	$24,099	$15,380	$21,299	1.4%
Plumbing Contractor License Renewal	$584,275	$9,070	$3,575	$858,154	$20,785	$4,940	$246,800	15.6%
Plumbing Journey Examination	$33,995	$25,375	$39,370	$38,530	$46,740	$46,615	$38,438	2.4%
Plumbing Master Examination	$22,700	$16,207	$19,595	$27,300	$19,750	$17,950	$20,584	1.3%
Plumbing Contractor Examination	$11,655	$10,382	$13,926	$17,270	$15,280	$9,100	$12,936	0.8%
Plumbing Affidavit	$2,775	$2,976	$4,378	$4,500	$5,645	$5,233	$4,251	0.3%
Plumbing New Application Permit	$1,195,695	$1,010,651	$771,566	$718,049	$666,034	$708,695	$845,115	53.6%
Plumbing Product Approval	$7,300	$6,770	$4,000	$4,500	$3,500	$5,000	$5,178	0.3%
Plumbing Miscellaneous	$9,480	$15,604	$19,613	$14,161	$28,072	($1,334)	$14,266	0.9%
Construction Code Fund Common Cash Earnings	$16,066	$14,476	$1,705	$1,937	$1,357	$424	$5,994	0.4%
RED-Construction Code-CIS Support	$0	$0	$0	$0	($2,393)	$0	($399)	0.0%
Correction--Prior Year Expenditures	$1,834	$0	$0	$1,338	$0	$0	$529	0.0%
TOTAL REVENUE	$2,428,693	$1,294,722	$1,148,944	$2,459,480	$1,094,879	$1,038,886	$1,577,601	100.0%
Expenditures								
Salaries and Wages	$944,777	$793,485	$711,883	$728,150	$679,216	$614,469	$745,330	38.1%
Longevity and Insurance	$247,853	$212,187	$192,424	$186,233	$176,331	$165,951	$196,830	10.1%
Retirement and FICA	$261,511	$250,665	$237,809	$253,213	$256,969	$331,875	$265,340	13.6%
Terminal Leave	$0	$0	$0	$0	$0	$9,986	$1,664	
Travel, Out-of-State	$748	$2,500	$362	$880	$0	$585	$846	0.0%
Travel, In-State and Moving Expenses	$131,026	$152,863	$101,533	$101,749	$104,382	$114,204	$117,626	6.0%
Communications	$12,569	$9,112	$8,791	$11,686	$11,890	$10,635	$10,780	0.6%
Utilities	$0	$0	$0	$0	$0	$0	$0	0.0%
Contractual Services	$14,978	$8,918	$11,072	$7,435	$8,693	$6,127	$9,537	0.5%
Supplies and Materials	$34,842	$33,901	$22,070	$39,995	$22,629	$21,284	$29,120	1.5%
Equipment	$18	$0	$0	$476	$1,401	$1,221	$519	0.0%
Legal Expenses	$0	$0	$0	$0	$0	$0	$0	0.0%
Information Technology	$2,785	$489	$62	$261	$217	$1,036	$808	0.0%
Miscellaneous	$16,793	$18,760	$5,270	$0	$0	$0	$6,804	0.3%
Admin/IT Indirect Costs	$511,217	$636,330	$614,609	$644,847	$605,733	$408,079	$570,136	29.2%
TOTAL EXPENDITURES	$2,179,116	$2,119,210	$1,905,885	$1,974,925	$1,867,463	$1,685,453	$1,955,342	100.0%
NET INCOME (LOSS) & PROFIT MARGIN	$249,577	($824,488)	($756,941)	$484,555	($772,584)	($646,567)	**($377,741)**	**-23.9%**

Six Year Average (in millions)





Revenue & Expenditures



Net Income (Loss)